DoD | Cisco JELA Overview

Joint Enterprise Level Agreement

Enabling Tomorrow. Together.



DoD-wide Joint Enterprise Level Agreement (JELA) awarded to Cisco Systems 18 Sep 2014 Available to all Military Departments and Defense Agencies

100% Cisco SMARTnet coverage (break/fix support) + network engineering and consulting support, technical education, classified network support

Drives enterprise mission and IT outcomes across DoD and in MILDEPs / Defense agencies Reduces costs, increases efficiencies and enhances mission effectiveness

JELA Overview

DoD-wide Contract Vehicle with Individual Enrollments

9-month base period + Four 12-month option periods

Pre-JELA:

- Thousands of contracts across DoD
- Inconsistent pricing, limited economies of scale
- Coverage gaps
- · Re-inspection and re-instatement fees
- Security vulnerabilities
- Limited asset visibility
- Non-standard software updates licensing and compliance issues

JELA:

- One contract, two pricing models, co-termed performance period
- Global 24x365 technical support for all existing Cisco-branded hardware and software eligible for SMARTnet coverage *plus* new purchases during the period of performance
- Next Business Day and limited 4-Hour hardware replacement
- · Streamlined access to technical services
- Inventory Collection and Reporting System (ICRS) to manage assets
- Classified Network Services
- Cisco Technical Education and Cisco Technical Knowledge Library
- Engineering and Consulting support
- Governance structure facilitates DoD, Joint and individual efforts

JELA Contract Support Governance **Engineering and Consulting Support** Cisco Technical Education (CTE) Technical Knowledge Library (TKL) Inventory Collection and Reporting System (ICRS) 4-Hour Hardware Replacement (4HR) Classified Network Services (CNS) **SMARTnet** 24-Hour Technical Assistance Center 24-Hour Software Updates (TAC) Technical **Global Hardware Replacement Cisco.com** Access

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