

# Cisco UCS Mini

Use Cases, Solutions, Products, Management

Daniel DeBusschere

Cisco Consulting Systems Engineer SLED Data Center +1 678-352-3792, <u>ddebussc@cisco.com</u>, @ddebuss January 20<sup>th</sup>, 2015



# Cisco Data Center CSE Profile

Name: Daniel DeBusschere

Joined Cisco: November 09, 2009

Industry Experience: 22+ years (1992)

#### Social Media

Twitter: @ddebuss, #CiscoUCS Web Site: <u>http://ciscoquicklinks.com/</u>

#### Background:

**Overview**: My entire 17+ year career at IBM was focused on technical selling to all types of customers including very large enterprises, SMB, SLED, and partner technical enablement.

**Product areas**: Assigned Regional Designated Specialist (RDS) in multiple technical skill areas including Systems Management, BladeCenter, Virtualization (including VMware), and high-end servers.

Publication: Co-writer of Implementing IBM Director Management Solutions, IBM Redbook, December 2001, 556 pages, ISBN-10: 0738423785.

Publication: Co-developer of IBM professional certification exam 000-079 System x IBM Director v5.2

Certifications: Dozens of professional technical certifications from IBM, Microsoft, and Novell (most from IBM).

Education: Graduated with honors from Eastern Michigan University with degrees in Finance and Economics.

#### History:

11/2009 - Present: 10/2000 - 11/2009: 02/1999 - 10/2000: 05/1996 - 02/1999: 09/1992 - 05/1996:

- Cisco Data Center Consulting Systems Engineer
- IBM BladeCenter, System x, iDataplex, xSeries Field Technical Sales Specialist (FTSS)
- 00: IBM Netfinity Channel Technical Sales Specialist (CTSS), Advanced Technical Support (ATS)
  - IBM K-12 Global Education Technical Sales Specialist
  - IBM K-12 Global Education Marketing Sales and Services Specialist







UCS Introduction UCS Overview UCS Mini UCS Update UCS Management Conclusion



### Data Center Demands



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### Cisco's Data Center Momentum

"In a market many thought we would exit, we gained share for the 18<sup>th</sup> consecutive quarter to gain the number one position in revenue share for x86 blade servers in the US with 41% share, six point ahead of our nearest competitor and currently we have the number two position worldwide, which I expect to close to the number one if we execute the way I believe we can run."

> John Chambers August 2014 FY14 Q4 Earnings Announcement

### Cisco Unified Data Center The Platform for Delivering Data Center and Cloud Services

Unified Computing

Modular, Stateless Computing Elements



Unified Fabric

Highly Scalable, Secure Network Fabric



Unified Management

Automated Resource Management (Physical and Virtual) Unified Cloud Networking

Services

Automated L4-7 Virtual Services Provisioning and Deployment

OPEN



SECURE

SCALABLE

# Data Center Economics





# Cisco UCS Leadership and Momentum

- As of Q4FY14 Data Center revenue run rate reached over \$3 B
- In Q4FY14, Data Center revenue\* was \$772M growing 30% Y/Y
- As of August 2014, there are over 36,500 unique UCS customers which represents 39% Y/Y growth
- More than 85% of all Fortune 500 customers have invested in UCS
- As of Q4FY14 we have over 17,000 repeat customers which represents 49% Y/Y growth
- Over 3,650 Channel Partners are actively selling UCS worldwide and over 2,100 UCS specialized partners
- In CY14 Q1 Cisco is still one of the Top 4 Server Vendors based on Worldwide Revenue Share<sup>1</sup>
- 100 World Record Performance Benchmarks to date

\*Data Center Revenue is defined as Cisco UCS and Nexus 1000V



© 20Scounce: CilloCally contravirties Quanterly Servere Tracker, 2014Q2, August 2014, Vendor Revenue Share



#### Cisco Unified Computing System Fastest Growing Product in the Market

# 36,500+ UNIQUE UCS CUSTOMERS<sup>2</sup>

**#1** Americas revenue market share in x86 blades <sup>1</sup>

Top 4 Server Vendor <sup>1</sup>

\$3B+ Data Center Annualized Revenue Run Rate<sup>2</sup>

More than 85% of all Fortune 500 customers have invested in UCS

3,650+ UCS CHANNEL PARTNERS

1 00 world record performance benchmarks to date



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#### UCS Market Share Growth X86 Server Blade Market Share Q2CY14



#### UCS # 1 in Only Five Years

# 1 in North America (42.5%)<sup>1</sup>
# 2 Worldwide and growing 37% YoY<sup>1</sup>

UCS momentum 36,500+ Unique Customers 17,000 Repeat Customers

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<sup>1</sup> Source: IDC Worldwide Quarterly Server Tracker, 2014Q2, August 2014, Vendor Revenue Share

#### Cisco UCS #1 in North America X86 Blade Server Market Q3CY09 vs. Q1CY14 Vendor Shares<sup>1</sup>



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### Cisco UCS Performance: 100 Records World-Record Performance



Cisco UCS Benchmarks that held world record performance records as of date of publication For details, please see source document "Cisco Unified Computing System and Intel Xeon Processors: 100 World-Record Performance Results" at http://www.cisco.com/c/dam/en/us/products/collateral/servers-unified-computing/le\_32801\_pb\_ucs\_worldrecords.pdf

#### Why Have We Seen Such Momentum UCS Value Proposition





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## Convergence in consumer electronics



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# Convergence in servers and networking



### Cisco UCS Product Design Prespectives

Management – Product has equal or better management than competing product(s) with a focus on simplicity and admin effort.

Ask your partner or Cisco for a management demo

# Capability – Product has equal or better capabilities and value than competing product(s).

Ask your partner or Cisco for a product overview and management demo

# **Cost** – Product is equal or less expensive than competing product(s) INCLUDING support (SMARTnet).

Ask your partner and/or Cisco for competitive quote before purchasing a competitive solution.

# Unified Computing System Innovation

Integrated Design	Performance optimized for any type of workload
Service Profiles	Agility and reduced time to deploy and provision applications
UCS Manager	Role-based management, automation, ease of integration
UCS Central	Centralized, multi-domain management, alerting and visibility
Unified Fabric	Simplified infrastructure
Virtualized I/O	Security isolation per application, scale, improved performance
Form Factor Independence	Supports both blades and rack mount servers in a single domain
Extended Memory	Cost effective application



### Cisco Unified Computing System Benefits Beyond Efficiency: More Effective IT



### Unified Computing Product Innovation Innovation to Improve Applications

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XML API

STANDARD

APIs

#### **UCS Management**

- Reduced time to deploy new apps
- Reallocate resources quickly and efficiently

#### **Unified Fabric**

- Reduced infrastructure
- Cohesive resource pools

#### Virtualized I/O

- Improved scalability and flexibility
- Increased performance

#### Compute With NO Compromise

- Blade and rack servers in a single UCS managed domain
- Physical and virtual workloads
- Fill the server with memory regardless of CPU choice





# Cisco Unified Computing System

A differentiated, revolutionary approach



# UCS Enables Simple Capacity Expansion



Time: Less than 15 minutes

UCS Manager will discover the hardware, collect inventory, and make the systems available.

#### Adding a new UCS Chassis takes 25:30 http://www.youtube.com/watch?v=RS231c\_awFw (4:18)

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## Communication Options



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For current adapter OS version support list see Hardware and Software Interoperability Matrix at:

http://www.cisco.com/en/US/products/ps10477/prod\_technical\_reference

### Cisco VIC: GUI views

#### Cisco UCS Manager GUI view

A Cisco Unified Computing System Manager - aus-ucs-01			_미×	VMware vCenter Console view					
Fault Summary		I AB-VC01 - vSphere Client							
		LAD-YCOI - YSphere client							
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Service Profile AUS-Palo-02		Network Adapters							
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	WATE C	Storage	vmnic5	100 Full 100 Full	None	00:25:b5:00:01:3f	None		
	VIICS (	Networking	vmnic6	10000 Full 10000 Full	None	00:25:b5:00:01:6e	None		
	Name	Storage Adapters	vmnic34	10000 Full 10000 Full	None	00:25:b5:00:01:5e	None		
		<ul> <li>Network Adapters</li> </ul>	vmnic33	10000 Full 10000 Full	None	00:25:b5:00:00:6e	None		
		Advanced Settings	vmnic32	10000 Full 10000 Full	None	00:25:b5:00:00:4e	None		
			vmnic31	10000 Full 10000 Full	None	00:25:b5:00:00:2e	None		
T		Software	vmnic30	10000 Full 10000 Full	vSwitch1	00:25:b5:00:00:0e	None		
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⊕ -II vNIC NIC60		Power Management	vmpic26	10000 Euli 10000 Euli	None	00:25:b5:00:01:8e	None		
	€ I vNIC NIC56 (	Virtual Machine Startup/Shutdown	vmnic25	10000 Full 10000 Full	None	00:25:b5:00:01:7e	None		
		Virtual Machine Swaphle Location	vmnic24	10000 Full 10000 Full	None	00:25:b5:00:01:2e	None		
		Security Profile	www.ic23	10000 Full 10000 Full	None	00:25:b5:00:00:7e	None		
		System Resource Allocation	wmpic22	10000 Full 10000 Full	None	00-25-b5-00-00-5e	None		
	VNIC NIC61 (	Advanced Settings	www.c22	10000 Full 10000 Full	None	00:25:b5:00:00:3e	None		
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VNIC VNIC3      Service Profile Aus-Lab-ESYboot-Blade?		1	vmnic11	SOO Full Negotiate	None	00:25:05:00:00:df	None		
Service Profile Test Mike		1	Vmnic10	SOO Full Negotiate	None	00:25:05:00:00:H	None		
Service Profile dcTest01		1	Vmnic13	SUUD Full Negotiate	None	00:25:55:00:00:51	None		
E Service Profile dcTest02		1	vmnic12	5000 Full Negotiate	None	00:25:b5:00:00:ef	None		
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ng Logged in as admin@10.69.174.60		- I							

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### Cisco VIC: Fabric-based NIC Failover



Chassis backplane (or Fabric) provides redundant path for each vNIC

- Failures detected on border ports or fabric ports
- Transparent to OS
- Unlike OS NIC Teaming, redundancy provided with single interface
- After failover:
  - Transmit GARP
  - Multicast Group reRegistration

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# Traditional Element Configuration



- Subject matter experts consumed by manual configuration chores
- Serial processes and multiple touches inhibit provisioning speed
- Configuration drift and maintenance challenges



### UCS Service Profiles Configuration Portability





# UCS Service Profile Templates enable consistency







### Unified Management Blade and Rack Servers Managed a Cohesive Resource Pool



A Major Market Transformation in Unified Server Management Benefits of UCS Manager and Service Profiles for Both Blade and Rack-Optimized Servers

Add Capacity Without Complexity

### UCS: Embedded Automation Integrated, Policy-Based Infrastructure Management



### UCS: Bare Metal Abstraction

#### Programmable Infrastructure

- Abstraction of bare metal configuration
- Encapsulated in Cisco service profiles
- Available through an intuitive GUI, CLI, or XML API
- Over 9000 objects in system management model



#### Automated, Policy-Based Configuration of Entire Hardware Stack





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# Edge-Scale Computing

#### Computing Near the Source of Demand



#### Customer Needs

- Computing proximity for IoE / Fog, Remote Site, Branch
- Comprehensive remote management at global scale

#### Enabling Small Scale IT



#### Customer Needs

- "No Assembly Required" total computing solution
- Simplified systems management
- 1-15 servers

# UCS Mini Design Requirements



# Use cases for UCS Mini

#### Government/Education

General workloads Virtualization Bare Metal

Productivity applications Mail/Print servers/DB Collaboration/Video

Industry applications Banner/SAP

Security applications Cameras/Phy Security

Disaster Recovery

#### Industrial/Healthcare

Virtualization Server Desktop Office applications Mail/Print servers

Database

Industry applications Imaging ERP





#### Data Center/Mini DC

Managed Services Onsite premises Application migration Security DMZ Hardware Separation for compliances




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# UCS "All-in-One" Solution

#### UCS innovation optimized for Branch Office and Remote Sites



Integrated server, networking and management in a single chassis

- New Fabric Interconnects fit in <u>current IOM bays</u>
- Based on <u>current chassis</u> hardware
- Allows 110v AC <u>enablement</u> on power supplies
- Same compute blades, fans, power supplies
- Fully capable UCS Manager
- Service Profiles, UCS Central, XML APIs, etc...
- Up to 16 Blade Servers and up to 7 Rack Servers

Simple to setup, leverages UCS Central for remote site management at scale

# Connection Examples with UCS Mini Solution

#### Architecture supported at FCS



New low-power option PSU's support 110v or 208v

#### Connect up to 20 servers

FCS: 8 blades + 7 rack servers Post-FCS: 16 blades and 4 rack servers

#### Uses existing UCS servers

Uses the same blades

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#### Max Scale Architecture supported post-FCS



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# UCS Product Platforms

### **C-Series Standalone**

#### Summary

Designed for low compute density

Competitive rack server platform



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# UCS Classic

#### <u>Summary</u>

Designed for high compute density Leading blade/rack server platform



### **C-Series** Standalone

#### <u>Summary</u>

Designed for low compute density Competitive rack server platform



### UCS Mini

#### <u>Summary</u>

Designed for small compute density Leading blade/rack server platform

### UCS Classic

#### <u>Summary</u>

Designed for high compute density Leading blade/rack server platform





# UCS Product Platforms

### **C-Series Standalone**

#### Positioning

Small # of servers in each location High or low voltage power Bare metal and/or hypervisor

#### <u>Management</u>

Embedded: Cisco IMC (1 server) Centralized: Cisco IMC Supervisor Advanced/Cloud: UCS Director

## UCS Mini

#### Positioning

A couple servers in each location High or low voltage power Bare metal and/or hypervisor

Management Embedded: UCSM (20 servers) Centralized: Cisco UCS Central Advanced/Cloud: UCS Director

# UCS Classic

#### Positioning

Several servers in each location High voltage power (low roadmap) Bare metal and/or hypervisor





### C-Series Standalone

#### Upgradability

UCS Mini Integration (Offline)

UCS Classic Integration (Offline)

### UCS Mini

#### <u>Upgradability</u>

UCS Classic Integration (Online)

### UCS Classic



# UCS Mini for Bare metal and virtualized workloads

### Blade Servers



### + Rack Servers



### + Storage





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### SAN Attached Storage LAN SAN FC/FCoE EMC<sup>2</sup> Switch Mode NetApp **Cisco** Confidential

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# UCS Mini Software Defined Storage Options

### UCS C-Series Rack Server Integration

- Provides low cost PCIe storage combined with a storage software Virtual Storage Appliance
- Simple low cost storage connectivity
- Scale up to 7 rack server nodes
- Use off the shelf Software Defined Storage solutions
  - VMware VSAN
  - Simplivity
  - StorMagic SvSAN
  - Scale I/O
  - Nexenta
  - Maxta
  - GridStore





# UCS Mini Software Defined Storage Options

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# UCS Mini Solution Blueprints

### Cisco Validated Designs

- VSPEX Branch VMware Remote Office CVD
- VSPEX Branch Hyper-V CVD
- Flexpod UCS Mini Remote Office VMWare CVD
- Flexpod UCS Mini Remote Office Hyper-V CVD



### **Reference Architectures**

nimblestorage

- ROBO VDI SmartStack
- Oracle JD Edwards SmartStack



# Fabric Interconnect 6324

1x USB PortFirmware upgrades

#### 1x QSFP+

- Licensed Server Port
  - 2<sup>nd</sup> Chassis (post-FCS)
  - Direct-attached C-series
- Appliance Port
- FCoE Storage Port



- $\rightarrow$  1x Management Port
  - 10/100/1000 Mbps

#### 4x SFP+

- Unified Ports
  - Uplink (Eth/FC/FCOE)
  - Server Directattached only
  - Appliance
- Supports 1G or 10G

1x Console Port

Product Features and Specs	Scale Numbers
Switch Fabric Throughput	500Gbps
LAN 1 Gigabit Port Density	4
LAN 10 Gigabit Port Density	4
FC Ports	4 (8G/4G)
MAC Address	8K
# of VLANs	200
# of IGMP Multicast Groups	50
Virtual Interface Support	648
P,V count	1К
Max frame size	9К

### UCSM 10G/40G Port



# Cabling requirements for a 8 server environment

### **Traditional Rack Solution**

**Power connections** 

4x for network switches (2 per switch) 16x for servers (2 per server) ?x PDU's

LAN connections

8x for remote hardware management 8x+ for connectivity to network switch 1 8x+ for connectivity to network switch 2 More switches and related management? Dedicated storage connections

### **UCS Mini Solution**

Power connections Ox for network switches 8x for servers (max) ?x PDU's (fewer cables = fewer PDUs) LAN connections 2x for remote hardware management 1x for connectivity to chassis 2 IOM-A 1x for connectivity to chassis 2 IOM-B

Dedicated storage connections 2x for direct, FC, and/or storage LAN

# Cabling requirements for a 16 server environment

### **Traditional Rack Solution**

**Power connections** 

4x for network switches (2 per switch) 32x for servers (2 per server) ?x PDU's

LAN connections

16x for remote hardware management 16x+ for connectivity to network switch 1 16x+ for connectivity to network switch 2 More switches and related management? Dedicated storage connections

### **UCS Mini Solution**

Power connections Ox for network switches 8x for servers (max) ?x PDU's (fewer cables = fewer PDUs) LAN connections 2x for remote hardware management 1x for connectivity to chassis 2 IOM-A 1x for connectivity to chassis 2 IOM-B

Dedicated storage connections 2x for direct, FC, and/or storage LAN

# Blade Power up Limitations at 100-120 VAC

Power Configuration	Number	Power Available	Powered Up Blades <sup>1,2</sup>				
	Of PSU		High Power Server	Medium Power Server	Low Power Server		
Non-Redundant (2+0)	2	2600W	4	5	6		
Non-Redundant (3+0)	3	3900W	6	7	8		
Non-Redundant (4+0)	4	5200W	8	8	8		
N+1 (2+1)	3	2600W	4	5	7		
N+1 (3+1)	4	3900W	6	7	8		
Grid (2+2)	4	2600W	4	5	6		

Example Configurations B200 M3 based

- Low Power Server = 2X 80W E5-2600 CPU, 4x 8GB RAM, 1X HDD and 1X VIC1240
- Medium Power Server = 2X 105W E5-2600 CPU, 12x 8GB RAM, 2X HDD and 1X VIC1240
- High Power Server = 2X 130W E5-2600 CPU, 24x 8GB, 2X HDD and 1X VIC1240, 1x VIC1280
- 1. Actual number of blades that will power on is dependent on the exact configuration.
- 2. There are no restrictions on blades powering up when operating at 200-240 VAC or with -48VDC PSU

# UCS Manager 3.0: HTML5 support

### Cisco UCS Manager - 3.0(0.131)

Single point of device management for the Cisco Unified Computing System

UCS Manager requires Java Runtime Environment 1.6 or higher. If it is not already installed, please <u>download</u> and install it on your system.

Launch UCS Manager

Launch KVM Manager

—НТМІ

Launch UCS Manager

Launch KVM Manager



# HTML5 Support



🗄 Logged in as admin@10.29.131.170 🛛 🔒 Registered with UCS Central @172.22.250.54

System Time: 2014-05-12T19:33

## UCS Mini under UCS Central Management

cisco UCS Central	UC S Domains Fault Summary V     A   Preferences Log Out About	Help
UCS Central         Domains       Servers         Network       Storage         Equipment       UCS Fault Summary         Filter:       All         Image: Domain Groups         Image: Domain Group root         Image: Domain Group Residence         Image: Domain Group Polices         Image: Domain Group Policies         Image: Do	UCS Domains Fault Summary       Preferences       Log Out       About         3       40       7       85         Cperations Management       Statistics       Logs and Faults       Administration       Import         CPerations Management       Statistics       Logs and Faults       Administration       Import         CPerations Management       Statistics       Logs and Faults       Administration       Import         Server 1/1         Comain Groups >       ## Domain Group root       > # UCS Domain R2D2       Import         Comparing Faults         Server 1/1       Commain Group root       > # UCS Domain R2D2       Import         Comparing Faults         Aunch UCS Manager       Shuidown Server       Shuidown Server       Server Maintenance       Import         Server Maintenance       Turn on Locator LED       Import       Import       Import       Import         Properties         Overall Status:       0       0       Import	Help
	Slot ID: 1	
	Chassis ID: 1	T
Lloor: (odmin)	Puetem Time: 2014 05 421	T05:00

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# Why Central for a single UCS Domain?

### Summary - 5 Key "<u>Global</u>" UCS Functions:

- 1. Information Dashboard
  - Inventory
  - Faults / Logs
  - Statistics
- 2. Identifier / ID Pool Management
- 3. Domain-wide Infrastructure Policies
  - Admin Settings & Enforcement
- 4. Server Policies
  - Component Settings
  - Policy Subscription
- 5. Workload Mobility
  - Global Service Profiles
  - Site Specific Settings

Benefits for a Single Domain:

#### 1. Information Dashboard

- KVM Launch
- Inventory
- 2. Statistics Collection
  - Long term collection of Network/Power statistics
- 3. Planning for the future
  - Why migrate to UCS Central when you can start day one.

# UCS "All-in-One" Benefit Summary

UCS innovation optimized for Branch Office and Remote Sites

UCS for smaller scale environments with Fewer things to... buy install break

manage

But still all the best of the existing UCS solution The same UCS... parts (chassis/servers/etc) management redundancy support



# Next Steps



Engage with your partner and/or Cisco

See a management demo Get a more in-depth product update Ask for comparative configuration

### SmartPlay Bundles

Includes all the server parts to get started

- Cisco® Validated Design Reference Architectures Predefined system and network configurations Joint testing at scale 100 or more virtual desktops per server
- Solution Design Assistance Technical support
- Analysis

Power Calculator, ROI tool and TCO calculator



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# Lifecycle transition plan

- We will continue to offer and sell B200/C220/C240 M3 through at least end of Calendar 2016
- We will continue to provide service and support for B200/C220/C240 M3 through end of Calendar 2021 (5 years after last sell date)
- We will sell key options such as CPU and memory and VICs for at least 12–18 months past the last sell date of the B200/C220/C240 M3

# Cisco UCS E5-xxxx B2xx and C2xx M4 CPU Options

### Select one or two Intel Xeon E5-2600v3 product family CPUs

PID 💌	DESCRIPTION			▼	GPL 🔽
UCS-CPU-E52699D	2.30 GHz E5-2699 v3	145W	8C/45MB Cache/DDR4 2133MHz	z	\$13,280
UCS-CPU-E52698D	2.30 GHz E5-2698 v3	135W	6C/40MB Cache/DDR4 2133MHz	z	\$10,250
UCS-CPU-E52697D	2.60 GHz E5-2697 v3	145W	4C/35MB Cache/DDR4 2133MHz	z	\$8,490
UCS-CPU-E52695D	2.30 GHz E5-2695 v3	120W	4C/35MB Cache/DDR4 2133MHz	z	\$7,570
UCS-CPU-E52690D	2.60 GHz E5-2690 v3	135W	2C/30MB Cache/DDR4 2133MHz	z	\$6,465
UCS-CPU-E52683D	2.00 GHz E5-2683 v3	120W	4C/35MB Cache/DDR4 2133MHz	z	\$5,655
UCS-CPU-E52680D	2.50 GHz E5-2680 v3	120W	2C/30MB Cache/DDR4 2133MHz	z	\$5,235
UCS-CPU-E52670D	2.30 GHz E5-2670 v3	120W	2C/30MB Cache/DDR4 2133MHz	z	\$4,675
UCS-CPU-E52667D	3.20 GHz E5-2667 v3	135W	C/20MB Cache/DDR4 2133MHz		\$6,355
UCS-CPU-E52660D	2.60 GHz E5-2660 v3	105W	0C/25MB Cache/DDR4 2133MHz	z	\$4,210
UCS-CPU-E52658D [NEBS]	2.20 GHz E5-2658 v3	105W	2C/30MB Cache/DDR4 2133MHz	z	\$5,345
UCS-CPU-E52650D	2.30 GHz E5-2650 v3	105W	0C/25MB Cache/DDR4 2133MHz	z	\$3,628
UCS-CPU-E52650LD	1.80 GHz E5-2650L v3	/65W 1	2C/30MB Cache/DDR4 2133MHz	2	\$4,060
UCS-CPU-E52643D	3.40 GHz E5-2643 v3	135W	C/20MB Cache/DDR4 2133MHz		\$4,820
UCS-CPU-E52640D	2.60 GHz E5-2640 v3	90W 8	/20MB Cache/DDR4 1866MHz		\$2,895
UCS-CPU-E52637D	3.50 GHz E5-2637 v3	135W	C/15MB Cache/DDR4 2133MHz		\$3,255
UCS-CPU-E52630D	2.40 GHz E5-2630 v3	85W 8	/20MB Cache/DDR4 1866MHz		\$2,015
UCS-CPU-E52630LD	1.80 GHz E5-2630L v	/55W 8	C/20MB Cache/DDR4 1866MHz		\$1,948
UCS-CPU-E52623D	3.00 GHz E5-2623 v3	105W	C/10MB Cache/DDR4 1866MHz		\$1,515
UCS-CPU-E52620D	2.40 GHz E5-2620 v3	85W 6	/15MB Cache/DDR4 1866MHz		\$1,345
UCS-CPU-E52609D	1.90 GHz E5-2609 v3/	85W 6	/15MB Cache/DDR4 1600MHz		\$985

Some vendors are challenged by the higher power requirements making customers compromise between CPU model and memory quantity

# Post-Grantley Consolidated UCS Compute Portfolio

Performance Optimized for Bare Metal, Virtualized, and Cloud Applications



# Cisco Dense Storage Server Modular high density storage server for enterprise and industry verticals

- 360TB of dense storage in a compact 4U Form Factor
- Ideal for large unstructured data repositories, media streaming and content distribution
- Single or dual servers offering both high-performance compute and storage throughput

**4U Server** Dual CPU socket per server Up to 1TB Memory 512GB per server

RAID Cache

Dual Modular LOM (mLOM) Multiple Connectivity Options

Up to 64 Drive Bays 60 LFF, plus 4 SFF

**Optional Bezel** 

UCS C3160 Dense Storage Server

Watch

this

space

Enterprise storage features

## UCS M-Series Specifics





#### Aggregate Capacity per Chassis 16 Servers, 64 Cores, 512 GB Memory



Rear View



CPU	Intel Xeon E3	1275Lv3, 1240Lv3, 1220Lv3			
Memory	8 GB UDIMM	32 GB Max/Cartridge			
Disks	2 or 4 SSDs	SATA (240 GB, 480 GB, 960 GB) SAS (400 GB, 800 GB, 1.6 TB)			
RAID Ctlr	Cisco 12 Gb Modular RAID Controller with 2GB Flash-Backed Write Cache (FBWC)				
Network	2 * 40 Gb				
Power	2 * 1400W				

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## Cisco UCS Invicta Series

Built upon the C240M3 platform

### Converged target (FC/iSCSI) and media management (BTL)

Workgroup / POD focused

UCS Invicta Appliance





UCS B200 M4 Next Gen Density-Optimized Blade Server

An uncompromised combination of CPU, Memory, IO, and expansion capabilities in a modular blade form-factor

- Designed for a wide range of enterprise workloads including virtualization and bare metal applications
- Provides enterprise-level capabilities and features
- Ultimate density-optimized general compute blade platform



Two E5v3 CPUs24 DDR4 DIMM SlotsUp to 18 cores per socketUp to 2133 MHz speeds

Up to 80G of I/O One PCIe 3.0 mezzanine slot © 2013-2015 Cisco and/or its affiliates. All rights reserved. Flexible Storage Controller / Cache / Media Options

Modular LOM (mLOM) 3<sup>rd</sup> Generation VIC UCS B200 M4 Density-Optimized Enterprise Blade Server

# IO/Infrastructure configurations – support matrix

#### **B200 M4 IO combinations**

		1 · · · · ·							
	Adapter configurations			Fabric Extenders (aggr		egate bandwidth)	Fabric Interconnects		
	Adapter slot 1	Adapter slot 2		2 x 2208XP	2 x 2204XP	2x 2104XP*	2x 61xx*	2x 62xx	CPU dependency
	VIC 1340	not populated		40 Gb/s	20 Gb/s	no support	no support	62xx	1 or 2 CPUs
	VIC 1340	VIC Port Expander		80 Gb/s	40 Gb/s	no support	no support	62xx	1 or 2 CPUs
For 62vv	VIC 1340	VIC 1380		80 Gb/s	40 Gb/s	no support	no support	62xx	<b>Requires 2 CPUs</b>
101 0277	VIC 1340	3rd party CNA		60 Gb/s	40 Gb/s	no support	no support	62xx	Requires 2 CPUs
	VIC 1340	non-IO mezzanine (ex. Fusion IO)		40 Gb/s	40 Gb/s	no support	no support	62xx	Requires 2 CPUs
	not populated	3rd party CNA		20 Gb/s	20 Gb/s	no support	no support	62xx	Requires 2 CPUs
	VIC 1240	not populated		40 Gb/s	20 Gb/s	20 Gb/s*	61xx*	62xx	1 or 2 CPUs
	VIC 1240	VIC Port Expander		80 Gb/s	40 Gb/s	IO card in slot 2 ignored*	61xx*	62xx	1 or 2 CPUs
For	VIC 1240	VIC 1280		80 Gb/s	40 Gb/s	IO card in slot 2 ignored*	61xx*	62xx	<b>Requires 2 CPUs</b>
61xx/62xx	VIC 1240	3rd party CNA		60 Gb/s	40 Gb/s	IO card in slot 2 ignored*	61xx*	62xx	Requires 2 CPUs
	VIC 1240	non-IO mezzanine (ex. Fusion IO)		40 Gb/s	40 Gb/s	20 Gb/s*	61xx*	62xx	<b>Requires 2 CPUs</b>
	not populated	3rd party CNA		20 Gb/s	20 Gb/s	IO card in slot 2 ignored*	61xx*	62xx	<b>Requires 2 CPUs</b>
						*support only with El Cap	*support on	ly with El Cap	
	B200 M4/FI/IOM/UCSM CombinationsB200 M461xx*								
			2104*	support with I	El Cap only	VIC 12xx only			
	B200 M4	61xx*	22xx	support with El Cap only support with El Cap only		VIC 12xx only			
	B200 M4	62xx	2104*			VIC 12xx only			
	B200 M4	62xx	22xx	support with I	El Cap/Grenada/+	VIC 12xx / VIC 13xx			
		*support only with El Cap	*support	only with El Ca	р				

CCW order configurator - confirmed it can guide blade VIC choice based on 61xx or 62xx

# UCS C220 M4 - Next Gen Density-Optimized Rack Server

# A modular blend of CPU, Memory, Storage, IO and expansion capabilities in a 1U form-factor

- Designed for a wide range of enterprise workloads including virtualization and bare metal applications
- Stand-alone or UCS-managed operations
- Provides enterprise-level capabilities and features
- Ultimate density-optimized, modular general compute platform



Enterprise Rack Server

Two E5v3 CPUs24 DDR4 DIMM SlotsUp to 18 cores per socketUp to 2133 MHz speeds

 Two PCIe 3.0 Slots
 Modular LOM (mLOM)

 Two NCSI "VIC-Optimized"
 VIC or CNA Options

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Security Bezel Optional

#### Flexible Storage Up to 8 SFF or 4 LFF drives PCIe SSD support

# UCS C240 M4 - Next Gen Storage & IO-Optimized Server

# A modular blend of CPU, Memory, Storage, IO and expansion capabilities in a 2U form-factor

- Designed for a wide range of enterprise workloads including virtualization, big data, and bare metal applications
- Stand-alone or UCS-managed operations
- Provides enterprise-level capabilities and features
- Ultimate configurable, modular general compute platform

VIC or CNA Options

• Supports up to two double-wide GPUs

Two E5v3 CPUs24 DDR4 DIMM Slotsto 18 cores per socketUp to 2133 MHz speeds

Security Bezel Optional

Six PCIe 3.0 Slots Mod Four Full / Full – Four NCSI V © 2013-2015 Cisco and/or its affiliates. All rights reserved. Flexible Storage Up to 24 SFF or 12 LFF +2 SFF boot drives PCIe SSD support

ALL DATE DATE OF THE OWNER OF THE

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Storage and IO-Optimized Enterprise Rack Server

UCS C240 M4

Next Gen Dense 4-Socket Blade Server A density-conscious quad-socket blend of CPU, Memory, Storage, IO and expansion capabilities in a full blade form-factor

- Designed for a wide range of enterprise workloads including virtualization and bare metal applications
- Provides enterprise-level capabilities and features
- Ultimate 4-socket density-optimized enterprise blade platform

#### Four E5v3 CPUs Up to 14 cores per socket Up to 160G of I/O Three PCle 3.0 mezzanine slot 48 DDR4 DIMM Slots Up to 2133 MHz speeds Modu 3rd

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Slots Flexible Storage eeds Controller / Cache / Media Options Modular LOM (mLOM) 3<sup>rd</sup> Generation VIC

### UCS B420 M4

Density-Optimized Enterprise Blade Server
### M4 Scalable EX Blade Highlights



Single Configuration UCS B260 M4 Full-Width, 2-Socket (Brickland EX - up to 30 cores), 48 DIMMs

Dual / Quad Socket EX scalable design Optimized for both 2 and 4 socket scale (w/ required Scalability connector) Up to 60 Cores Up to 6 TB of memory (up to 96 DIMM sockets) Up to 320 Gb of IO Bandwidth

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- Designed for the most processor, memory, and IO-intensive workloads
- Provides mission-critical RAS features
- Offers the benefits of blade density and ecosystem with the added flexibility of a truly scalable system



Scaled Configuration UCS B460 M4 Double-High -Full-Width, 4-Socket (Brickland EX - up to 60 cores), 96 DIMMsco Confidential

### Next Gen 4S-EX Rack Highlights A "No-Compromise" balance of CPU, Memory, Storage, IO and expansion capabilities in a 4U form-factor

- Designed for the most demanding server workloads such as in-memory database, EDA and CPU / GPU rendering
- Stand-alone or UCS-managed operations
- Provides mission-critical RAS features
- Ultimate scale-up platform

#### 96 DIMM Slots

# Four E7v2 CPUsDDR3 vUp to 15 cores per<br/>socketMod10 PCIe 3.0 SlotsVFour Full / Full GPU-ready<br/>© 2013-2015 Cisco and/or its affiliates. All rights reserved.

DDR3 w/ upgrade path to DDR4 Modular LOM (mLOM) VIC or CNA Options

12 Drive Bays Two PCle-capable

Security Bezel Optional

### UCS C460 M4

Performance-Optimized Enterprise Rack Server

### Innovative UCS I/O Cards

Cisco VIC



- IO consolidation, scale, and flexibility managed by UCSM
- Industry-leading performance
- Robust ecosystem with storage and OS qualifications



- Best-of-breed options for Ethernet, Fibre Channel, and CNAs
- Fiber and copper interfaces
- Broad support for most popular operating systems and storage



- High performance: 100K + IOPS
- Significantly reduce application latency and response time

for VDI

- Rich graphics experience on thin clients
- GPU pass through or sharing for 20 users or more

### Next Steps



• Engage with your partner and/or Cisco

See a management demo Get a more in-depth product update Ask for comparative configuration

#### SmartPlay Bundles

Includes all the server parts to get started

- Cisco® Validated Design Reference Architectures Predefined system and network configurations Joint testing at scale 100 or more virtual desktops per server
- Solution Design Assistance Technical support
- Analysis

Power Calculator, ROI tool and TCO calculator



UCS Introduction UCS Overview UCS Mini UCS Update UCS Management Conclusion



### UCS Is Redefining Server Management 10,000 UCS Servers: Monitor and Manage Seamlessly



Blade and rack servers in the same domain form factor agnostic

Standards-based XML API presents bidirectional single interface to entire solution

UCS offers the customers the broadest choice of Cisco or third-party management tools



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### UCS Management Embedded and Centralization



Basic Management Functionality

Advanced Infrastructure Abstraction & Automation

### UCS Manager



#### Embedded Device Manager

• Discovery, inventory, monitoring, diagnostics, statistics collection, configuration

### Unifies many UCS HW components into a single, cohesive system

Adapters, blades, chassis, fabric extenders, fabric interconnects

### APIs for integration with new and existing data center infrastructure

- SMASH-CLP, IPMI, SNMP
- XML SDK for commercial and custom implementations Key feature: Service profiles
- Coordinated deployment to managed endpoints

### Cisco UCS PowerTool Programmatic control over UCS hardware

### Architected for Flexibility and coverage

#### • PowerShell Wrapper

- Cmdlet definition and structure
- Get-help support
- .NET UCS Namespace Library
- XML API call construction
- Class Definition
- Validation

### PowerShell Design

cmdlets **Cisco UCS PowerTool Module UCS**.NET Namespace **UCS XML API** 

- .NET Namespace provides common base for all Microsoft integration
- Targeted to support full manageability of UCS across multiple releases

### goUCS Automation Toolkit

#### What's New With goUCS v2.0

Linux and Mac OS X Support

HTTPS Communication Support

Tagged-Based User Arguments

Performance Enhancements

UCS Manager: Know XML, no problem

- With goUCS: No XML, no problem
- Convert UCS Manager actions into automation scripts

Perform single action on UCS Manager and capture it



Create script in go UCS framework with variable substitutions



Rerun script over and over against single or multiple UCSMs

### UCS Management Embedded and Centralization



Basic Management Functionality

Advanced Infrastructure Abstraction & Automation

### Cisco IMC Supervisor Centralized Management for Cisco C-Series & E-Series Servers

#### Reduce costs and increase efficiency in managing Cisco Standalone Servers



#### **Platforms Supported:**

- C-Series M3 & M4 Servers
- E-Series M1 & M2 Servers

#### **IMC Supervisor Core Features:**

- Platform Hardware Inventory
- Hardware Health Status
- vKVM Launcher (Incl. vMedia)
- Firmware Inventory + Mgmt
- Call Home (E-mail Alerting)

#### Scale:

FCS Target: 1,000 Servers

### UCS Management Embedded and Centralization



Basic Management Functionality

Advanced Infrastructure Abstraction & Automation

### All Workloads, Common Platform Unified Management



### UCS Central: Inventory

#### HW Inventory

- Blade Type
- CPU Type and Quantity
- Memory DIMMs and serial numbers
- Power Supply Information
   Logical Inventory
- Service Profile
- vNIC, vHBA, iSCSI vNIC
- System Inventory
  - Available Network VIFs,
  - VLAN
  - VSAN
  - VLAN port capacity
  - zone capacity



### UCS Central: Standardization

#### **Global Admin Policies**

HW Configuration Policies

- BIOS Settings
- VLAN Settings
- VNICs & VHBA
- **Operational Polices** 
  - Date & Time: NTP, Timezone
  - DNS
  - Remote Access
  - SNMP
  - Debug Settings
  - Call Home
  - Authentication (LDAP, Radius, TACACS)
  - Equipment Power and SEL policies
  - Firmware





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Basic Management Functionality

Advanced Infrastructure Abstraction & Automation



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### Cisco UCS Director Turn-Key Solution



### Automate Service Delivery



Capacity On-Demand Policy-Based Provisioning

Adaptive

### Administrator's Dashboard



- Rapid configuration and monitoring
- Customizable view
- Quick status across critical components

### Rapid Detection and Resolution: Utilization Reports



### UCS On-Demand Trend Data

Converged Virtual	Physical 🔻 Organiz	ations   Policies	Administration   Cloud	Sense™ ▼ Favorites							
Compute for MGMT-1 > Server (B-Series)											
Summary VMs Interface Cards Events Suppression Tasks Processor Units Memory Units Storage Controllers Faults Service Request Details More Reports											
🚱 Refresh									🔯 🔻 Duration for	Trending La	st Hour
Trend: MotherBoard Input Current Received (L 🗨 14		Trend: MotherBoard Input Voltage Received (Lav 14		Trend: MotherBoard Consumed Power (Last Ho 120		Trend: MotherBoard Sens IO Temperature (Las			Trend: MotherBoard Sens Rear Ten		st Hour st Day st Week
6		12 10		80		16		2	28 24 20		st Month
4		6		60 40		8		1	16 12 8		
2 0 13:37 13:50 14:03 14:16 14:29		2 0 13:37 13:50 14:03 14:16 14:29		20 0 13:37 13:50 14:03 14:16 14:29		4 0 13:37 13:50 14:03 14:16 14:29			4 0 13:37 13:50 14:03 14:16 14		29
Date/	Time	Date/	Time	Date/Time		Date/Time			Date/Time		
Trend: Memory Unit Tem	nperature (Last Hour) 💌	Trend: Processor Unit Cu	rrent (Last Hour) 💽	Trend: Processor Unit Tem	nperature (Last Hour)▼	Overview	(	S	Service Profiles		
24		8		26		Server Dn	sys/chassis-1/blade-4	A:	Association	ana maat (la l	associated
20		7		30		Chassis Id	4		service Profile Name	org-root/is-i	MGMT-SP4
16		5		30		Serial Number	FCH1732JCWS				
12		4		24		UUID	1810e960-3285-11e3-0				
12		3		18		Model	UCSB-B200-M3				
8		2		12		Operation Status	ok				
4		1		6		Power State	on				
0		0		0		Admin Power	policy				
13:37 13:50 14:03	14:16 14:29	13:37 13:50 14:03	14:16 14:29	13:37 13:50 14:03	14:16 14:29	Admin State	in-service				
Date/	Time	Date/1	Ime	Date/1	Ime	Availability	unavailable				
Resources		Interfaces									
Number of Cores	16	Number of Ethernet Host	2								
Total Memory(MB)	262144	Number of FC host Inter	2								
Effective Memory(MB)	262144										
Number of Threads	32										
D											

### Converged Infrastructure View

Stack View - cmode_vsim_15								
S	Microsoft Windows Server 2008 R2 (64-bit)			<b>A</b>				
	cmode_vsim_15							
МЛ	192.168.1.200	Hard disk 1	Network adapter 1 (port0) 10.65.123.163					
typervisor		Datastore: Cmode_VSIM_Farm_Datastore (NFS)	DV Port Group: VM Network vLAN: 20 DVSwitch: dvSwitch Type: VMware VDS					
-	VMware ESXi 5.0.0 esx5_node1.stratus9.co.uk, Stratus9 Primary Cluster							
	N20-B6625-1 Cisco Systems Inc (UCS)							
Infrastructure	Chassis DN: sys/chassis-1 Chassis ID: 1 (N20-C6508)	Image: Aggregate: aggr1         Image: Volume: str9_inf_cmode_vsim_farm	10.65.123.11 (NX-OS, 5.0(3)N2(2.1w))					
	Compute	Storage	Network	V				
	Close							

Rapidly View Converged Infrastructure Stacks

### Self-Service Infrastructure Catalog Technical User Perspective

Catalog					
🥞 Refresh					
Catalog				<b>\$</b>	
0	۹	0	0		
Windows 2008 Ent 64 Bit OS VMware-Cloud	Apache Web Server - RHEL VMware-Cloud	Adobe Acrobat App VMware-Cloud	Windows 2008 R2 Ent 64 Bit + VMware-Cloud	RHEL Server 6.1 OS VMware-Cloud	MS SQL DB Server VMware-Cloud
0	2		<b>//</b>		皆
IIS Web Server VMware-Cloud	Multi Tier Apps	Multi-App-Container VMware-Cloud	MS SQL DB Server and SAN Sto VMware-Cloud	demo VMware-Cloud	Storage_Volume
Create vLAN Across Compute a	CL_Windows_2008				
	VMware-Cloud				

- Self-serve provisioning of IT infrastructure
- Role-based access for technical users

### Next Steps



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See a management demo Get a more in-depth product update Ask for comparative configuration

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Includes all the server parts to get started

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Power Calculator, ROI tool and TCO calculator



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### Thank you.

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