

Payment Plans Available on Multi-Year Cisco Services for State and Local Government and Education Customers



In today's rapidly changing business environment, the proper level of service is critical to increasing the performance and extending the life of your Cisco® technology solution. With flexible financing from Cisco CapitalSM, you can enjoy the benefits of a complete Cisco technology solution today, while spreading the cost over time.

Special Low Finance Rate of 4.25 Percent*

Cisco Capital is making the acquisition of Cisco services more affordable than ever with an aggressive finance rate of 4.25 percent. This below-market rate is available on most subscription-based multi-year service contracts.

CISCO CAPITAL MULTI-YEAR SERVICES FINANCING BENEFITS

Cisco Capital offers total solution financing enabling customers to:

- Lock in multiple years of service at today's price, thereby avoiding future price and rate increases.
- Establish predictable and manageable payments, improving financial liquidity and preserving lines of credit.
- Finance subscription-based Cisco SMARTnet® maintenance and advanced services on either a bundled or a standalone basis (without equipment), regardless of whether original equipment was financed or purchased.
- Enjoy convenience. Most maintenance contracts must be renewed annually, but Cisco Capital allows you to order up to 36-month terms in advance.
- Take advantage of Cisco Capital's unique knowledge of Cisco products, providing you with competitive rates and more available structures than competitors.

Cisco Capital offers flexible financing solutions enabling customers to purchase a variety of services contracts:

- **Bundled Services:** This solution combines a multi-year Cisco service contract with Cisco hardware, software and services, and equipment from other manufacturers for one easy monthly payment. This option provides great flexibility and lease terms of up to 60 months.
- **Maintenance and Services Only:** You can incorporate equipment not currently covered into a Cisco provided maintenance contract. Services can be financed on a standalone agreement for a term matching the length of the service contract.
- **Multi-year Services:** This option provides one convenient process to finance multi-year service renewals. It allows you to lock in current pricing, and helps you to avoid a large upfront capital investment.

PRICING

Cisco Capital is offering an attractive finance rate of 4.25 percent on most subscription-based, multi-year service contracts, making it more affordable than ever to maintain your Cisco network with your desired level of Cisco service. **(Rates may vary for federal government entities and for Canadian customers. See your Cisco Capital lease manager for details).*

ELIGIBILITY

Services financing programs are available to customers purchasing eligible services from Cisco in the United States and Canada. All offerings are subject to credit approval by Cisco Capital Credit. Term eligibility is based on credit rating. Other restrictions may apply.

FOR MORE INFORMATION

To take advantage of this special financing or to find out more about Cisco Capital, please contact your local Cisco reseller or visit us online at www.cisco.com/go/ciscocapital. You may also contact a Cisco Capital finance account manager by calling 800-730-4090.

**Restrictions apply. Based on customer's credit worthiness and proper document completion. Offer valid through July 26, 2009, but can be modified or withdrawn at any time, without prior notice.*

Cisco Capital

Cisco Capital is a wholly owned subsidiary of Cisco specializing in providing innovative financing solutions for Cisco products and services worldwide.

More than just a finance company, Cisco Capital is a trusted business partner and consultant, supplying the best possible investment solutions that help customers to succeed.



Americas Headquarters
Cisco Systems, Inc.
170 West Tasman Drive
San Jose, CA 95134-1706
USA
www.cisco.com
Tel: 408 526-4000
800 553-NETS (6387)
Fax: 408 527-0883

Asia Pacific Headquarters
Cisco Systems, Inc.
168 Robinson Road
#28-01 Capital Tower
Singapore 068912
www.cisco.com
Tel: +65 6317 7777
Fax: +65 6317 7799

Europe Headquarters
Cisco Systems International BV
Haarlerbergpark
Haarlerbergweg 13-19
1101 CH Amsterdam
The Netherlands
www-europe.cisco.com
Tel: +31 0 800 020 0791
Fax: +31 0 20 357 1100

Cisco has more than 200 offices worldwide. Addresses, phone numbers, and fax numbers are listed on the Cisco Website at www.cisco.com/go/offices.

©2007 Cisco Systems, Inc. All rights reserved. CCVP, the Cisco logo, and the Cisco Square Bridge logo are trademarks of Cisco Systems, Inc.; Changing the Way We Work, Live, Play, and Learn is a service mark of Cisco Systems, Inc.; and Access Registrar, Aironet, BPX, Catalyst, CCDA, CCDP, CCIE, CCIP, CCNA, CCNP, CCSP, Cisco, the Cisco Certified Internetwork Expert logo, Cisco IOS, Cisco Press, Cisco Systems, Cisco Systems Capital, the Cisco Systems logo, Cisco Unity, Enterprise/Solver, EtherChannel, EtherFast, EtherSwitch, Fast Step, Follow Me Browsing, FormShare, GigaDrive, GigaStack, HomeLink, Internet Quotient, IOS, iPhone, IP/TV, IQ Expertise, the IQ logo, IQ Net Readiness Scorecard, iQuick Study, LightStream, Linksys, MeetingPlace, MGX, Networking Academy, Network Registrar, Packet, PIX, ProConnect, RateMUX, ScriptShare, SlideCast, SMARTnet, StackWise, The Fastest Way to Increase Your Internet Quotient, and TransPath are registered trademarks of Cisco Systems, Inc. and/or its affiliates in the United States and certain other countries.

All other trademarks mentioned in this document or Website are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Cisco and any other company. (0701R)