

Increase Deal Sizes and Drive Customer Satisfaction with No Upfront Service Investment

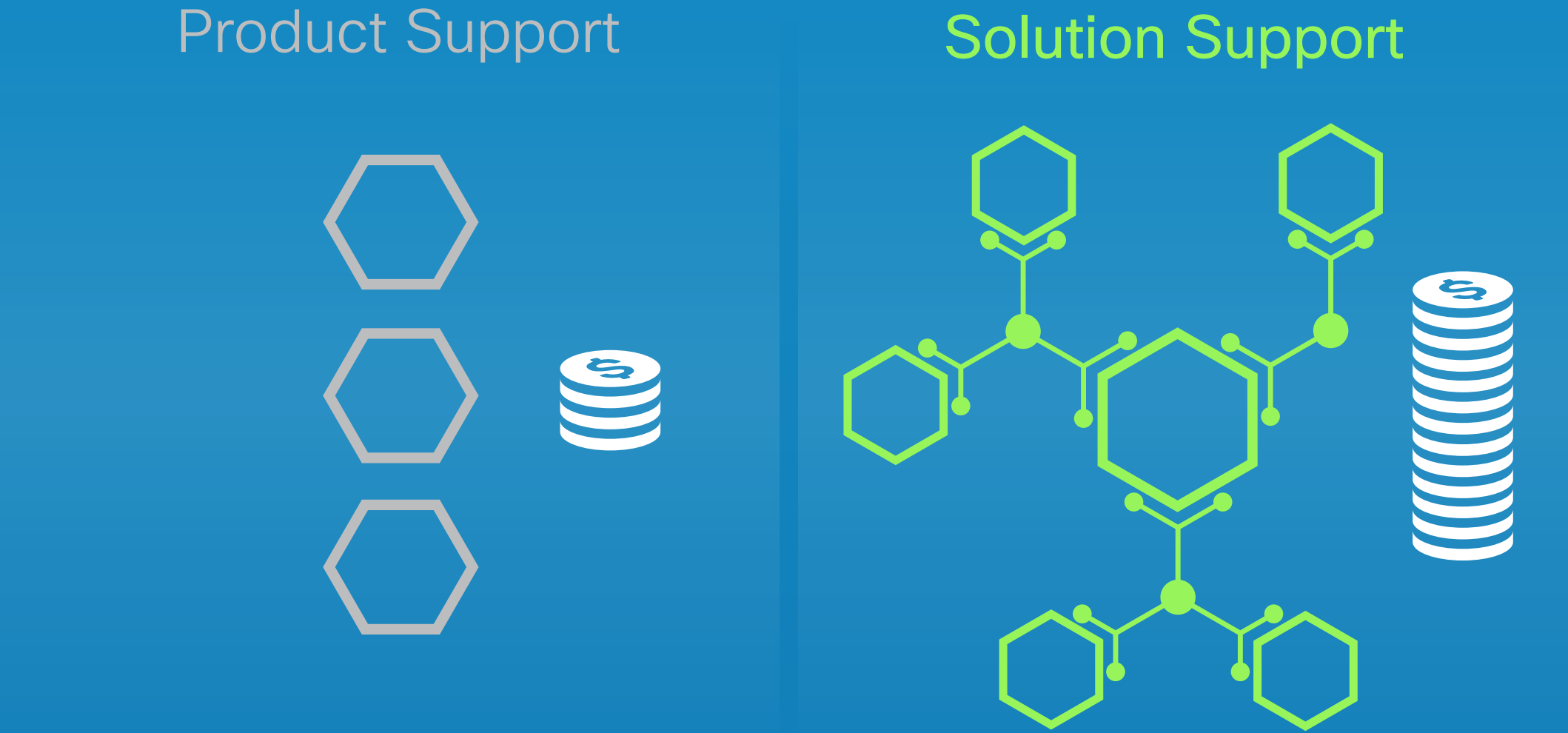
Customer solutions are complex

Mobile, connected, collaborative, multivendor environments are more than just a network.

Cisco® Solution Support delivers centralized expertise and accountability for issues with covered Cisco and partner solutions.



More money for you, on day one and renewal



Sell complete solutions right away, with the support customers expect

Help customers get the most out of their investment

Satisfied customers grow their solution and your sales when they are successful from the start.



Support complex customer needs, faster and better

Average days to resolution



Cisco Solution Support resolved complex issues faster than product support alone.

Source: 2015 Cisco internal study

Normal Business resumes **41% faster**

Engage customers with complete multivendor solutions today



Your investment needed to start selling support for complex multivendor environments.

Simpler and easier to sell, purchase, attach and renew



Cisco Solution Support or Cisco Software Services plus solution-level support in a single SKU



Sold by partners, delivered by Cisco



No need to coordinate with multiple vendors

Prime the pump for more sales

Cisco products stay covered—even in a new solution.

1st

Attach Solution Support **the first time** a Cisco product is used in a solution



When Cisco products are involved in future solutions, they are **already covered**



Just attach Solution Support to **incremental Cisco products**

For more information, contact your Cisco Partner Account Manager or visit [Solution Support](#)

