



UCS Smart Play Leasing Options

Fatime Djilive/Margaret Chang
Capital Strategy and Business Operations

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Agenda

- UCS Smart Play Overview
- UCS Smart Play Walkthrough



UCS Smart Play: End Customer Build & Price

The Cisco Build & Price Tool is a web-based portal that allows end customers to very easily select and configure UCS products that are placed into a shopping cart and fulfilled by local reseller partners. A key feature on the Build & Price website is series of special offers known as “Smart Plays.” Each Smart Play is a pre-configured UCS bundle offered at a special promotional price. By adding a Cisco Capital financing option, we are now able to offer Smart Plays at a very affordable monthly price. End Customers will be able to view monthly Lease Options and choose to call or e-mail the Cisco Capital Team.

Access the Build & Price tool at <http://buildprice.cisco.com/>



UCS Smart Play Walkthrough

UCS Smart Play Build & Price

<http://buildprice.cisco.com/>


[Information for Resellers](#)[Cart](#)[Contact Us](#)

Cisco Build & Price

SmartPlay of the Month

Save up to 55% on the UCS B200 M3 Entry SmartPlay.


Features two B200 M3 blades, each with two Intel® Xeon® Processor E5-2620, 64 GB RAM, one VIC 1240, one port expander card, with 80Gbps of I/O per server. System includes one chassis and two 6248 Fabric Interconnects.


[See Details](#)


Cisco UCS with the Intel Xeon Processor.


SmartPlays


For a limited time only, get special bundle prices on Cisco's top selling UCS Blade and Rack Servers


SmartPlay of the Month!

UCS B200 M3 Entry
Features two preconfigured B200 M3, two fabric interconnects, and one blade chassis.
[Starting at \\$28,853 \(Save \\$40,987\)†](#)



UCS C22 M3 Entry
Features two Intel® Xeon® E5-2600, 32GB Memory, and a Broadcom 5709 NIC.
[Starting at \\$2,250 \(Save \\$884\)†](#)


UCS C24 M3 Value
Features two Intel® Xeon® E5-2643, 32GB Memory, and a Cisco UCS 1225 VIC.
[Starting at \\$5,750 \(Save \\$1,883\)†](#)

**C-Series Rack Servers**

**B-Series Blade Servers**

**UCS Promotions**

**Data Center Mgmt Software**

UCS Smart Play Catalogue View

Browse the Build & Price Catalogue, **Lease Options will be presented for UCS SmartPlay**

SmartPlay Offers
Build to Order
Product Details

Questions? Call 1-800-225-0905

View All
Unified Fabric Enabled
Traditional Ethernet

Web Specials available for this model!

Viewing 4 of 7

UCS C22 M3 Entry	Unified Fabric Enabled UCS C22 M3 Value	UCS C22 M3 1P, Embedded RAID Web Special Offer	UCS C22 M3 2P, LSI MegaRAID 9240-8i Web Special Offer
(UCS-SP6-C22E) Preconfigured Offer	(UCS-SP6-C22V) Preconfigured Offer		
Upgrade	Upgrade	Customize	Customize
Buy Now	Buy Now		
<i>From an Online Reseller</i>	<i>From an Online Reseller</i>		
Price	MSRP as Configured: \$3,134 SmartPlay Price: \$2,250 † Savings of \$884	MSRP as Configured: \$6,139 SmartPlay Price: \$4,625 † Savings of \$1,514	Base Price: \$1,794 Web Special: \$1,211 † Savings of \$583
Financing	Lease Option ? (\$60/mo.) ^{††}	Lease Option ? (\$124/mo.) ^{††}	Lease Option ? (\$33/mo.) ^{††}
Lead Time	Typically 10 days	Typically 10 days	FastShip

UCS Smart Play Item View

View **Lease Options** in Item View.


Build and Price > Rack Servers > C22

Information for Resellers

Cart

Contact Us

UCS C22 M3 Entry



This pre-configured system features a single UCS C22 M3 Rack Server with one Intel® Xeon® processor E5-2420, 32GB of memory, one Embedded RAID card (8 SAS/SATA ports), and one quad port GbE 5709 Broadcom NIC. (Limited time offer, maximum 20 per customer.)

This base configuration is available online at (2) Online Reseller(s) [Buy Now >](#)

Starting at: ~~\$3,134.00~~ **\$2,250.00[†]**
Instant Savings of \$884.00


Included Components

Memory

Hard Drives

Services and Support

Included Components



- (1) Intel® Xeon® Processor E5-2420 (15M Cache, 1.90 GHz, 7.20 GT/s Intel® QPI)
- (4) 8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v
- (1) Embedded RAID 0/1/10/5, 8 ports SAS/SATA
- (1) Broadcom 5709 Quad Port 1Gb w/TOE iSCSI for M3 Servers
- (1) 450W power supply for C-series rack servers

Please select your c-series power cables:

Power Cord Jumper, C13-C14 Connectors, 2 Meter Length

Print Summary

MSRP Price: **\$3,287.00**

Instant Savings: **(\$884)**

Subtotal: **\$2,403.00[†]**
(plus applicable taxes and shipping)

Lease Option ?
Lease amount: As low as \$74.00 ^{††}

Add to Cart

Need Assistance?

Call: 1-800-225-0905

Email Cisco


UCS Smart Play Lease Option

Reach out to **Cisco Capital** through Phone or Email, then contact Preferred reseller


Close [x]


Have Leasing Questions? Let us know how we can help.

Note: Leasing is available to business only. Leasing not available to individuals




Contact Cisco Capital Financing for approval or more information

**866.CISCO.80**
Mon-Fri 8:30am-7:30pm
ET

**Send an Email**
Cisco Capital Financing
Support

Leasing FAQs



If your credit is approved

Call your preferred Cisco reseller – or – Click “Get Quote” to select your preferred reseller for financing options.

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More Information:

- Access **Build & Price**: <http://buildprice.cisco.com/>
- For Build & Price related questions, please email: capitalfinancecalculator@cisco.com

Thank you.

