



Accelerate Your Move to an Integrated Infrastructure with VersaStack Financing

Cisco and IBM are building on a history of collaboration in the data center to address current customer requirements for cloud, big data and analytics, extending to Internet of Things.

VersaStack™ solution by Cisco® and IBM is a validated integrated infrastructure solution that can accelerate the deployment of applications, reduce cost by more efficiently managing increasing amounts of information and resources, while improving the ability to adapt to business change. It combines the performance and innovation of Cisco UCS® Integrated Infrastructure, with the versatility and efficiency of the IBM Storwize storage system.

Deciding how to acquire Data Center technology is every bit as important as deciding what to acquire.

Flexibility and Predictability

VersaStack financing from Cisco Capital® gives you the flexibility to acquire hardware, software and services that support the VersaStack solution all in one predictable payment. Our refresh options can also provide you the opportunity to update your technology sooner.

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Our Cisco expertise

- **Gain from our direct** access to Cisco® technology resources and personnel
- **Benefit from technology acquisition** that enables you to update your infrastructure
- **Partner with us** in over 146 countries

More flexible financing

- **Benefit from our flexible** and affordable financing opportunities
- **Help protect your investment** with flexible terms, payment structures, migration, update, and end-of-lease options
- **Obtain and maintain** Cisco solutions on terms designed for businesses like yours

A more strategic approach

- **Take advantage** of current and future budgets for maximum business impact
- **Help reduce total cost of ownership** by using financing to create a lifecycle management process
- **Use our combined Cisco and financing expertise** to create a strategic approach to how you acquire your data center

Take advantage of a complete financing solution for all components for your VersaStack investment.

Whether you are building a new facility, or upgrading your existing data center platform, with our financial solutions, you can expect:

- Competitive interest rates to ease the cost of migration
- Attractive refresh options so you can update your existing server and blade technology sooner
- One contract for hardware, software and services, enabling greater transparency of total cost of ownership and a simpler internal cost recovery model

Visit our website below to learn more. Alternatively contact your Account Manager or find your Cisco Partner to see how we can help you.

www.cisco-financing/com/emea



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