



easylease Low Rate Financing Program for Cisco Technology

Getting the right technology for your business just got easier...

The right technology makes businesses more efficient and productive. It keeps employees connected, makes customers happier and enables greater flexibility and security. However, with continued pressure on cash flow and competing demands for budgets, funding technology investments for your business can be difficult.

Cisco® **easylease** Low Rate Financing makes it simple to acquire your Cisco solution. With low rate financing for Cisco technology available through selected finance partners you can*:

- **Accelerate technology adoption:** Finance helps you acquire a complete end-to-end solution across hardware, software and services, whatever your budget, when your business needs it
- **Lower overall costs and reduce cash flow pressures:** There's no need for a large upfront payment. Spread payments over 12 or 36 months, leaving you free to invest cash in core business priorities

- **Flexibility for you to align your technology with business planning:** You can upgrade or take ownership of the equipment at the end of the lease term

Why choose **easylease** Low Rate Financing?

- Complete financing solution for your Cisco technology including hardware, software and services
- Simple, fast application and approval processes through a dedicated **easylease** customer team
- Financing provided by selected finance partners

easylease Low Rate Financing Terms and Conditions

Lease agreement duration	The choice of either: - 12 months at 0% interest - 36 months at 6% interest (lease rate factor* is R30.27 per R1,000)
Minimum solution size	R120,000
Maximum solution size	R3,000,000
Minimum spend on Cisco equipment	This must equal 70% of the total purchase price (including hardware, software and services). Hardware must equal 80% of amount you spend on Cisco products
Offer end date	Your Cisco partner must process your order before close of business on 31 July 2016
Terms and conditions	Equipment may be purchased at end of term for a minimal fee, local terms and conditions apply
	Financing subject to finance partner final credit approval
	Subject to execution of finance partner's local lease documentation
	Only available in South Africa
	Cisco reserves the right to withdraw or amend this offer at any time

*Lease rate factor is the payment calculation, so for each R1,000 you pay R30.27 per month rental

How to calculate your monthly payment

Calculating your monthly payment is easy. Here are two examples.

12 months at 0% interest:

Total cost of solution: **R200,000**
 Lease agreement duration: **12 months**
Monthly payment = $\frac{\text{R200,000 (total cost of solution)}}{12 \text{ months}}$
 Therefore you pay **R16,667 per month**

36 months at 6% interest:

Total cost of solution: **R200,000**
 Lease agreement duration: **36 months**
Monthly payment = $\frac{\text{R200,000 (total cost of solution)}}{\text{R1,000} \times \text{R30.27*}}$
 Therefore you pay **R6,054 per month**

Getting started is easy

For more information about financing your Cisco technology needs:

- Contact your local Cisco partner or Cisco representative
- Or email the **easylease** team:

 **Cisco_easylease_enquiries_South Africa**
@external.cisco.com

