## Monthly Highlights – Vol. 13

#### **Greetings!**

We are pleased to provide you with the monthly update from Global Analyst Relations. At a glance, you will be able to view important news and upcoming events from Cisco. For additional details, please visit the <u>Analyst Relations website</u>.

### Collaboration

- Enterprise Connect <u>Cisco keynote by OJ Winge, SVP/GM, Cisco</u> <u>Collaboration Endpoints Technology Group</u>
- <u>Cisco Unveils Visual Collaboration Solutions in the Post-PC Era</u>
- AAA, CareCore National and Skowhegan Savings Bank Improve and Speed Interactions with Customers with Cisco Contact Center Solutions
- <u>Cue The Collaboration: Cisco Updates Jabber, Telepresence System</u>
- <u>Cisco Boosts Telepresence System With New Collaboration Features</u>
- <u>Cisco Tackles 'Post-PC Era' With New Mobile Telepresence Options</u>
- <u>Collaboration Customer Success Story Portal</u>
- Case Studies Golden Living, Nottingham Trent University

## **Core/Borderless Networks**

- <u>Cisco Paves Way for CIOs to Fight Costly Voice Fraud, Theft and</u> <u>Service Attacks</u>
- <u>Argentinian Steelmaker Streamlines Manufacturing Process with Cisco</u> Borderless Network Architecture
- <u>Download Deloitte Study</u>: Multivendor Network Architectures, TCO and Operational Cost
- Invitation to <u>subscribe</u> to Borderless Network Monthly Update

## Data Center/Virtualization/Cloud

- <u>Cisco recently announced the new Intelligent Automation for Cloud</u> <u>Starter Edition</u>
- Intelligent Automation for Cloud Starter Edition
- Replay of <u>Speaker Series</u> on Storage Networking Updates and UCS Recent Announcements (*cisco.com userID/password required*)

## Service Provider

<u>Cisco Announces Intent to Acquire Truviso</u>

# **Global Analyst Relations**

#### Watch Videos

- Partner Summit 2012 <u>Executive sessions</u> with John Chambers, Keith Goodwin and Padma Warrior (*cisco.com userID/password required*)
- <u>Cisco keynote</u> at Enterprise
  Connect

#### **Speaker Series Webinars**

May 22, 8-9 am PT: Evolution to Packet Optical Convergence Register

May 25, 8-9 am PT: Cisco's Partnering Strategy: In it To Win it! Highlights from Partner Summit 2012 Register

May 31, 8-9 am PT: Visual Networking Index Update Register

Contact: Sheerin Salimi

# Meet your Global Analyst Relations Team



Global Analyst Relations Manager

Trevor Bratton

Responsibilities: Security Favorite movie or book: WAY too many to name Prior to Cisco: PR for ViewSonic

- Cisco hosts Economics of Cloud webcast featuring customers from Sprint, CSC, and ETS. Watch <u>replay</u>.
- Kabel Deutschland (KD), Germany's largest cable operator, <u>has selected</u> the CRS-3 for its IP Next-Generation Network core to meet the growing demand for video, and broadband services
- Qtel which provides a full range of telecommunications services in Qatar and 17 other countries and Cisco <u>have</u> <u>announced</u> their intention to enter a relationship through a strategic memorandum of understanding (MOU)
- <u>Cisco adds privacy protection to Cisco Network Registrar in</u> <u>four months to help Unitymedia satisfy privacy regulation</u>

#### Video

- <u>Cisco to Provide IP Network to NBC Olympics for Its Coverage of</u> London Games
- A Sneak Peak Behind the 2012 Grammy Awards
- <u>Cisco Reinforces Commitment to Russian Sustainable Development and</u>
  <u>Innovation</u>
- **The Cable Show**, Boston Convention & Exhibition Center, May 21-23, Cisco Booth #1453. Contact: <u>Vince Vittore</u>
- InfoComm 2012, Las Vegas Convention Center, June 13-15, Cisco Booth #N904. Contact: <u>Lisa Soto</u>

## **Channel Partners and Services**

- <u>Cisco Introduces Global Services Partner Program to Fuel Partner</u>
  <u>Profitability</u>
- <u>Cisco Helps Partners Accelerate Growth with Mid-Sized Customers</u>
- Mobilizing the New Collaboration Experience in the BYOD Era
- <u>Partner Summit 2012 Executive sessions</u> with John Chambers, Keith Goodwin and Padma Warrior (*cisco.com userID/password required*)

Thank you for your interest. Feel free to provide *feedback*.

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