

Intelligent Cybersecurity for the Real World

Agenda

Session 1

Ghassan Dreibi – Strategic & Planning BDM Arturo Barquin – Channel Security Director Marcelo Bezerra – SE Director

The Industrialization of Hacking



Threat Landscape Demands more than Application Control



The Pervasiveness of Malicious Traffic

High-Threat Malware	100%
Hijacked Infrastructure	96%
Sites without Content	92%
Suspect FTP	88%
Suspect VPN	79%
Inappropriate Content	50%



The Silver Bullet Does Not Exist



GSSO – Global Security Sales Organization A New Way to Solve Real World Security Issues

Dedicated Security sales force – GSSO

Aligned with Cisco's Services, Partner and Sales Organization (Cisco) Selling market leading technology, services and solutions across the entire attack continuum

 \pm

Unmatched differentiation Market credibility that will amplify loyalty Stronger solutions across all architectures

+-

Visibility: See More – Protect More



Cyber Security Advanced Model



Continuous

Point in Time

Attack Continuum

© 2013-2014 Cisco and/or its affiliates. All rights reserved.

Cyber Security Attach Continuum Approach



10

Strategic Imperatives





The Security Perimeter in the Cloud



Platform-Based Security Architecture



Thank you.

##