



## easylease rates: december 2015

Use the rates matrix as an indicative price guide for your customers. For example, a NZ\$40,000 solution over a 60-month term will be 40 x NZ\$19.57, which equates to monthly repayments of NZ\$782.80 (excluding GST).

To create an actual quote you'll need to reach out to your **easy**lease account manager.

**Rental Rate Matrix (per NZ\$1,000) – December 2015** (Repayments are monthly in advance, by direct debit)

Amount financed (ex. GST)	24 months	36 months	48 months	60 months
\$5,000 to \$20,000	\$39.56	\$28.73	\$23.59	\$20.34
\$20,001 to \$50,000	\$38.80	\$27.97	\$22.82	\$19.57
\$50,001 to \$250,000	\$38.29	\$27.21	\$22.07	\$18.82
\$250,000 plus	Please contact the <b>easy</b> lease team			

The above rates **are per NZ\$1,000 financed** and are subject to the following conditions:

- The solution must be at least 50 percent hardware.
- GST must be added to all quotes.
- All pricing is subject to DLL credit approval.
- Pricing is valid for 30 days.
- The customer must sign a direct debit form.

- The above quotations are based on a rental product – other finance products will be considered and can be quoted on request.
- For any quotes above NZ\$250,000, contact the **easy**lease team on **0800 453 226** or [easylease\\_anz@external.cisco.com](mailto:easylease_anz@external.cisco.com).

## easylease financing partner benefits

The program offers powerful benefits to Cisco partners targeting the small and medium-sized business market:

- A 1 percent introduction fee for you on every transaction written
- Very attractive repayment terms for your customers
- Simple application and documentation process
- Market-leading response times for finance applications
- Daily settlement of transactions
- Dedicated sales and support teams to answer your queries.

With easylease, you can strengthen and develop your customer relationships, resulting in higher sales volumes and larger transactions.

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