

Desktop Virtualization Pre-Production Pilot



LEVERAGE DESKTOP VIRTUALIZATION FOR YOUR BUSINESS – ACCELERATE SUCCESS WITH A CISCO SERVICES PILOT

What Is the Desktop Virtualization Pre-Production Pilot?

The Desktop Virtualization Pre-Production Pilot is a fixed price, fixed scope pre-production deployment offering. Intended to validate specific technical requirements for your proposed desktop virtualization design prior to full production implementation, this service helps you understand – and experiment with – the unique characteristics of your desktop virtualization deployment project.

What Does This Service Provide?

The Cisco Desktop Virtualization Pre-Production Pilot combines to provide our expert guidance with your organization's need for flexibility. Following are some of the offerings and deliverables with this Cisco service:

- Expert guidance for design and implementation of your desktop virtualization pilot solution
- Detailed plan for conducting testing activities which validates the proposed design's ability to meet or exceed your defined success criteria
- Hands-on testing time via the desktop virtualization solution, applied in a controlled and non-production environment
- Flexible options allow you to select between a small and medium-sized pilot project
- Knowledge transfer workshop for your staff to understand the pilot's design and implementation

Who Benefits from Using the Desktop Virtualization Pre-Production Pilot?

The Desktop Virtualization Pre-Production Pilot offering benefits organizations that are considering a desktop virtualization solution for production use. When employing this solution, your requirements for a feasibility evaluation prior to a full production roll-out are fully tested and realized, thereby providing you with the information you need to make the best choice for your organization.

Key Benefits

- Clearly defined and documented objectives provide defined methodology for Pre-Production Pilot environment and testing cycle development and successful execution
- Cisco Services expert on-premise assistance with the Desktop Virtualization Pre-Production Pilot design and testing processes
- Formal results documentation and post-testing activities executive-level presentation

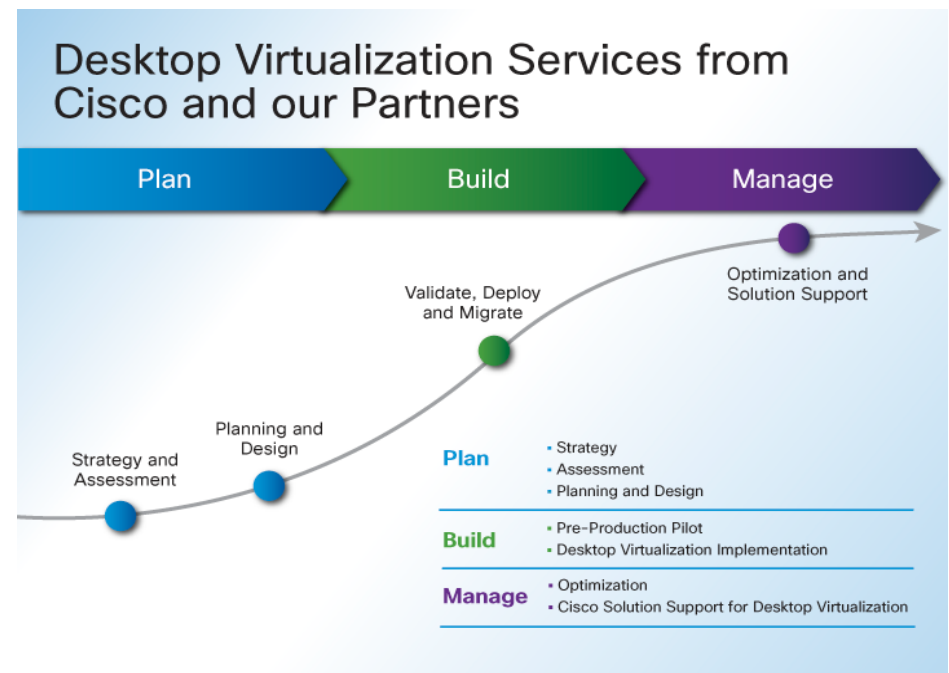


Figure 1. Desktop Virtualization Services from Cisco and our Partners

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Table 1. Desktop Virtualization Plan, Design and Implement Services – Service Scope Options Available

Service	Cisco Desktop Virtualization Pre-Production Pilot Service	Cisco Desktop Virtualization Pre-Production Pilot Service	Cisco Desktop Virtualization Planning and Design Service
Objective	• Pilot Test	• Pilot Test	• Production Deployment
Number of Supported End-User Desktops	• Up to 100	• Up to 250	• Your requirements
Arrangement	• Fixed Scope	• Fixed Scope	• Custom Statement of Work (SOW)
Price	• Fixed	• Brief	• Detailed
Environmental Assessment	• Brief	• Brief	• Detailed
Design	• Cisco Best Practice	• Cisco Best Practice	• Cisco Best Practice • Detailed Requirements Analysis
Operations Management Considerations	• None	• None	• Included

Table 2. Desktop Virtualization Pre-Production Pilot – Activities

	Desktop Virtualization Pre- Production Pilot	Desktop Virtualization Pre-Production Pilot
Customer Objective	• Explore desktop virtualization in pilot environment – Minimal	• Explore desktop virtualization in pilot environment – Extended
Target Deployment Environment	• Non-production	• Non-production
Scope Summary	• Up to 100 desktops	• Up to 250 desktops
Part Number	• ASF-DCV1-DV-PP-A	• ASF-DCV1-DV-PP-B
Service Activities		
Project Management	✓	✓
Environmental Assessment	✓	✓
Information Gathering/ Environmental Review	✓	✓
Design Documentation/Review	✓	✓
Pilot Implementation Support	✓	✓
Pilot Desktops Creation	✓	✓
Application Virtualization	x	✓
User Personalization	x	✓
Infrastructure and Desktop Virtualization Testing Support	✓	✓
Knowledge Transfer	✓	✓
Executive Summary	✓	✓