

Application Centric Infrastructure (ACI)

Supporting Companies	Executive Quote
BMC	<p>Kia Behnia, Senior Vice President and CTO, BMC</p> <p>"BMC shares Cisco's perspective that next generation application and cloud requirements are driving new IT complexity. This will demand new network agility in connecting and securing cloud tenants, processes, information and devices. The ability to provision, manage and scale networks from application level needs and policies will be transformative for the entire data center. BMC and Cisco bring together deep experience in cloud management and networking to provide Enterprises and Service Providers the ability to shorten application cycles, achieve faster business processes achieve greater speed to market."</p>
CA Technologies	<p>John Michelsen, CTO, CA Technologies</p> <p>"Enterprise IT departments are under pressure to streamline application delivery, fulfill demanding SLAs and reduce costs. This requires automation of the entire DevOps lifecycle - and benefits from an application centric infrastructure that can adaptively support constantly changing workloads. Through our relationship with Cisco, CA Technologies is empowering our customers to achieve these goals with smarter automation, application performance management and infrastructure management."</p>
Citrix	<p>Gordon Payne, Senior Vice President, Solutions, Citrix</p> <p>"We're excited about the application centric approach that Cisco is bringing to data center infrastructure. By tailoring for applications, our joint solutions will enable our customers to deliver cloud services more efficiently and effectively than ever. Citrix and Cisco product development teams are working closely together to deliver tight integration of Citrix NetScaler with Cisco's application infrastructure for centralized management and improved security. With this, our mutual customers will be able to migrate smoothly with the current Citrix NetScaler integrated with Cisco Nexus into this new fabric-based approach while protecting their current investments and operational processes."</p>
Embrane	<p>Quote from Dante Malagrino, CEO and Co-founder of Embrane</p> <p>"Embrane and Cisco have long shared a vision that the needs of enterprises and service providers will be best served by taking an application centric-approach to networking. We are excited to partner with Cisco as our ability to efficiently procure, provision and manage virtual network services such as firewalls and load balancers is a perfect complement to their Application Centric Infrastructure architecture. Our planned joint solution will make IT more agile, increase application security and reduce application deployment times."</p>
EMC	<p>Jeremy Burton, EVP, Product Operations, Solutions & Marketing, EMC Corporation</p> <p>"Infrastructure only exists to serve the needs of business applications. IT must transform their infrastructure so it can dynamically adapt to the changing needs of diverse application workloads. By integrating Cisco's Application Centric Infrastructure with EMC's best-of-breed storage infrastructure our mutual customers will have the ability to define application service levels, automatically provision the right infrastructure and monitor system execution in a simple, cost-effective way."</p>
Emulex	<p>Mike Riley, Senior Vice President and General Manager, Endace Portfolio, Emulex</p> <p>"Big data, collaboration, bring-your-own device (BYOD), and cloud services have ushered in a new wave of cloud-era applications that are changing the demands on the data center infrastructure, creating massive new data flows that need to be continually monitored for performance and cyber threats. Emulex monitoring and recording products are ideally suited to these new data center network challenges. Combined with the new Cisco Nexus 9000 and Cisco Application Centric Infrastructure, we will be able to provide customers with application-level and real-time visibility into performance and security issues, so that they can be addressed quickly, while determining the root cause of those issues."</p>
F5 Networks	<p>John McAdams, President, CEO, and Director, F5 Networks</p> <p>"Cisco's Application Centric Infrastructure's approach provides our joint customers with greater IT agility and data center automation. The application policy model is aligned with our customers' business objectives and with F5's approach towards both application-aware networking and open, programmable fabrics. By integrating of F5 Synthesis into the Cisco ACI fabric, we could support accelerated application deployment and enhanced visibility with best-in-class application delivery services for both physical and virtual applications."</p>
IBM	<p>Deepak Advani, General Manager, Cloud and Smarter Infrastructure, IBM</p> <p>"With our long-term relationship with Cisco, IBM demonstrates our commitment to offer market-leading Tivoli Netcool network management and Application Performance Management capabilities that support the latest networking technologies. IBM welcomes Cisco's intent to provide plug-in support for OpenStack and collaborate on OASIS TOSCA application orchestration standards, which confirms IBM's approach with SmartCloud Orchestrator for application deployment. This ongoing collaboration will allow our joint clients to be confident that their applications will be optimized and managed by IBM's Management products in conjunction with Cisco's Application Centric Infrastructure."</p>

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Microsoft	<p>Satya Nadella, Executive Vice President, Enterprise and Cloud, Microsoft</p> <p>"Microsoft is committed to helping customers realize cloud computing benefits through our Cloud OS - a consistent platform spanning private clouds, service provider clouds and Windows Azure. We're excited to partner with Cisco to bring together our Cloud OS and Cisco's Application Centric Infrastructure Framework to deliver new integrated networking solutions that allow our customers to take the next step on their cloud computing journey, whether in their datacenters or as part of hybrid clouds."</p>
NetApp	<p>Tom Georgens, President and CEO, NetApp.</p> <p>"For more than a decade, NetApp and Cisco have partnered on solutions that have defined the future of the data center. NetApp brings the power of Data ONTAP to help organizations dramatically simplify storage management for an application centric infrastructure. Together, Cisco and NetApp will enable companies to deliver applications to endusers where they want, when they want, and to any device - securely, rapidly, and at a lower cost."</p>
NIKSUN	<p>Dr. Parag Pruthi, Founder, Chairman, and CEO, NIKSUN</p> <p>"NIKSUN is pleased to bring its network and application visibility capabilities to augment Cisco's Application Centric Infrastructure and Cisco's newest Nexus 9000. NIKSUN embraces Cisco's Application Centric Infrastructure vision for the new data center, where modern big data applications and Web 2.0 applications with increased demand on the infrastructure are proliferating. These new applications require deeper monitoring and inspection. NIKSUN along with Cisco ACI brings visibility into application components, protocols traversing the network, and transaction activity providing Cisco customers with a holistic view of their data center networks."</p>
Opscode/Chef	<p>Ken Cheney, Vice President, Business Development, Opscode</p> <p>"Application demands are rapidly changing, and driving a shift in the IT operational model. At Opscode we've seen this trend manifest itself via an increased focus on continuous development and deployment. Cisco's Application Centric Infrastructure offers an integrated, open approach to managing applications that - like Opscode Chef - reinforces the principles of DevOps and empowers IT innovation. By integrating Chef with ACI, Chef users can easily automate the three primary layers of their infrastructure - compute, networking, and storage - and speed application delivery."</p>
Panduit	<p>Jack Tison, CTO, Panduit</p> <p>"Panduit and Cisco collaborate to help customers simplify and accelerate their path to application centric infrastructure. Together we are providing integrated architectures, solutions, and services, enabling customers to optimize their IT infrastructure to take full advantage of ACI. We believe our combined offerings will provide a more agile and intelligent business foundation by bridging the gap between physical infrastructure and applications, providing visibility to enable the full value of ACI."</p>
Puppet Labs	<p>Nigel Kersten, CTO, Puppet Labs</p> <p>"Puppet Labs and Cisco share a common vision of automating the entire IT infrastructure lifecycle to align the data center with rapidly changing business needs. The automation and orchestration capabilities of Puppet Enterprise coupled with Cisco's Application Centric framework allow IT organizations to be more responsive to application requirements while delivering greater operational efficiency and agility. With the integration between Puppet Enterprise and Cisco NX-OS on the Nexus 9000 Series Switches, we look forward to providing a unified framework for seamlessly automating the management of network infrastructure."</p>
Red Hat	<p>Paul Cormier, President, Products and Technologies, Red Hat</p> <p>"The pace of technology innovation has necessitated a new vision for IT, and with its Application Centric Infrastructure, Cisco is introducing that vision. We plan to extend Cisco's ACI common application policy framework to Red Hat Enterprise Linux OpenStack Platform, helping customers to build rich, application-driven network policies in their cloud environments. Red Hat is proud to partner with Cisco to deliver intelligent cloud infrastructure with our OpenStack-powered open hybrid cloud solutions."</p>
SAP	<p>Dr. Vishal Sikka, Member SAP AG Executive Board and Global Managing Board</p> <p>"We are really excited to work with Cisco on ACI, and bring the full potential of SAP HANA, and applications built on HANA - whether they are traditional applications or completely new, transformative applications - to take advantage of Application Centric Infrastructure and bring the full potential of real-time business to our customers."</p>
Splunk	<p>Godfrey Sullivan, Chairman and CEO, Splunk</p> <p>"As the leading software platform for real-time operational intelligence, Splunk shares Cisco's vision to radically simplify and accelerate data center operations through an application centric approach to networking infrastructure. Organizations today generate massive amounts of machine data from their infrastructure, customer interactions, and connected devices. By combining the Cisco Nexus line and Splunk software, we could deliver new insights with greater speed, simplicity, and performance. Splunk has a strong history with Cisco, and we are excited to be working with the team to drive customer value through the work we are doing with Cisco's entire family of Nexus switches, including the new Nexus 9000."</p>
Symantec	<p>Francis deSouza, President of Products and Services, Office of the CEO, Symantec</p> <p>"Cisco's application centric approach represents a big step forward for our industry, enabling IT to automate provisioning of applications down to the network layer, and monitor the health of those applications from the infrastructure up - all through a single pane of glass. At Symantec, we're driven by a simple vision: free and safe flow of information that drives people, businesses, and governments forward. Our deep expertise and range of solutions will protect customers' information wherever it resides, in the data center or in the cloud. Together, Symantec and Cisco will deliver a more secure, compliant and highly available infrastructure for applications and information."</p>

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VCE	<p>Praveen Akkiraju, CEO, VCE</p> <p>"As the market leader in converged infrastructure systems, VCE has excelled at dramatically simplifying the deployment of next-generation data center infrastructure for our customers. Cisco's Application Centric Infrastructure with VCE Vblock Systems can deliver an elastic, application-aware solution that enables customers to adapt dynamically to business requirements and provide a unified operational model across physical and virtual infrastructure. VCE's unique capabilities will minimize the risk of adopting Cisco's ACI-enabled platform and accelerate the deployment of this exciting new data center building block."</p>



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