

Cisco and Partner Services for Borderless Networks

Realize the full value of your borderless network investments faster with smart, personalized services from Cisco and our partners.

Enable the Network as a Powerful Business Platform

Cisco is the only vendor that takes an architectural services approach to enabling Borderless Networks

Enable the Architecture



Speed

architectural planning and design to capture business and market transitions

Enable Business Solutions



Scale

solutions to strengthen secure collaboration, compliance, and energy management

Enable a Smart Network



Leverage

network intelligence to manage your network for high performance and efficiency

Challenge: Achieving the Best of Borderless Networks

The latest enhancements to the Cisco® Borderless Network Architecture scale organizations' ability to securely connect anyone, anywhere, with any device, while delivering a high quality experience even to the most resource-intensive multimedia applications.

New Borderless Networks capabilities help organizations achieve a superior customer experience, higher workforce productivity, and seamless globalization. They help IT departments to increase productivity while scaling security, network control, and the scope of IT innovation and efficiency.

How can you achieve the best of Borderless Networks? How can you get from where you are now to where you want to go, in the way that is right for your business? Services from Cisco and our partners can help.

Solution: An Architectural Approach to Transforming Your Business

Cisco and our partners can help you transform your business and realize the value of Borderless Networks faster. We take an architectural approach that begins with understanding where you're aiming to go in your business, and identifying the business solutions that will help you get there. We help you create an architecture that can support those solutions, and scale. And, we help you improve operational efficiency and reduce complexity through a common management platform, multisystem integration, and smart services.

Backed by deep networking expertise and a broad ecosystem of partners, these services help you plan, build, and run a network that enables you to expand geographically, embrace new business models, and promote business innovation.

Whether you are looking to transition to a Borderless Network Architecture, solve specific business problems, or improve operational efficiency, we have a service that can help you get the most from your IT environment.

Enable the Architecture

Cisco and our partners can help you create an agile infrastructure to meet the needs of your business, integrate wired and wireless solutions, and prepare your network environment to support high-quality media experiences.



Cisco Network Architecture Services

Enable the transition to the next phase of your borderless network evolution.

Network Architecture Services help you to create a strategic architectural vision aligned to your business priorities, and translate IT strategy and conceptual architectures into technology solutions. We can provide guidance and leading-practice expertise to help you establish a comprehensive security architecture, extend the secure network perimeter, and design a highly available converged architecture that is optimized to scale to future growth requirements.

Cisco IPv6 Services

Scale beyond IPv4 address limitations while protecting existing network, server, and application investments. Cisco IPv6 Services help organizations to successfully adopt IPv6 by providing a phased migration plan, migration design and support, and more than ten years' IPv6 experience. Our proven process enables you to proactively budget time, money, and resources and prioritize critical areas of your business and network.

Enhanced

Cisco Wireless LAN Planning and Design Service

Accelerate the deployment of high-performance Cisco Unified Wireless Network solutions, providing secure mobile access to critical applications and rich media collaboration, while improving operating efficiency. This service helps you prepare for a smooth transition to next-generation wireless networking with leading analysis, design, and implementation expertise, enabling cost-effective solution integration while avoiding costly delays.

Enhanced

Cisco Unified Wireless Readiness Assessment Service

Prepare your network to deploy a Cisco Unified Wireless Network solution for enhanced performance, security, and manageability. The Cisco Unified Wireless Network Readiness Assessment Service helps you evolve your current wireless network to support a next-generation design. Using leading practices, this service provides requirements development, architecture analysis, and recommendations on how to quickly and cost-effectively deploy an optimized Cisco Unified Wireless Network solution.

Cisco Medianet Readiness Assessment

Help ensure the successful implementation of rich media applications and realize the full value of a video technology investment with an assessment of your network infrastructure and its ability to transport the video and rich media applications that need to be deployed and supported. Drawing from best practices, the Medianet Readiness Assessment Service provides preparation and planning recommendations and input for the design phase of deployment.

Enhanced

Cisco IT Operations and Network Management Services

Approximately 70 percent of the total cost of ownership of a new network solution lies in IT operations. To help control IT operations costs, Cisco can help to prepare your IT operations environment and team to enable smooth transfer of new solutions and technologies from your engineering team. We help your IT operations team prepare to support cost-effective day-by-day operations and achieve and maintain a high level of tool-based process automation.

Enable Business Solutions

The Cisco Borderless Network Architecture continues to evolve, building upon prior innovation in the areas of video, security, mobility, and green. The latest Borderless Networks developments enhance role-based access control, deliver high-quality video everywhere, and focus on closing the gap between technology innovation and IT ease of deployment.

Whether you need to implement rich media applications, deploy a Cisco Unified Wireless Network solution or Cisco TrustSec® solution, reduce energy costs, or achieve regulatory compliance, services can help you do it better. Cisco and our partners can help you adapt business solutions to your unique business requirements.

**Enhanced**

Cisco Media Transformation Services

Help increase the effectiveness of your media transformation solution to meet your specific application needs with services to support solution planning, design, deployment, and operations. Cisco engineers experienced in both network design and video applications work with your staff to understand your business and technical requirements as well as your current video infrastructure, applications, interoperability, and production needs.

Enhanced

Cisco Digital Media Suite Services

Help increase the effectiveness of your digital media solution to meet your specific application needs with services to support solution planning, design, deployment, and operations. Cisco engineers experienced in both network design and video applications work with your staff to understand your business and technical requirements, to help ensure your solution aligns with your requirements, and to address any critical gaps in technical or operational performance, or content strategy.

Enhanced

Cisco TrustSec Planning and Design Service

Gain visibility and control and support secure collaboration by deploying Cisco TrustSec, a fully integrated network authentication and access solution. The Cisco TrustSec Planning and Design Service provides policy review, analysis, and design expertise to prepare your network to adopt a Cisco TrustSec solution that will enable you to more quickly and cost-effectively control assets and information in addition to employee, guest, and contractor network access.

Cisco IT GRC Services

Take a holistic approach and manage security as a business process by adopting an IT governance, risk, and compliance (IT GRC) program. Cisco IT GRC Services help you understand the benefits of a strong IT GRC program, align your existing programs to industry best practices, and increase security while saving money, time, and effort.

Cisco Virtual Office Services

Extend business applications and resources to your global, remote workforce; improve employee productivity; and provide enhanced, secure, “anywhere access” with the Cisco Virtual Office solution. With Cisco Virtual Office Services, security experts can design your solution, support its integration, help you to automate the deployment and management of remote sites, and provide ongoing operational support and optimization.

Enhanced

Cisco Mobility Services Readiness Assessment Service

Prepare your network to deploy innovative mobility services for greater interaction and productivity. The Cisco Mobility Services Readiness Assessment Service helps you evolve your network to support collaborative mobility services that integrate voice, video, and data. Using leading practices, this service provides requirements development, architecture analysis, and recommendations on how to speed deployment of an optimized mobile collaborative solution.

Cisco Services for Energy Management

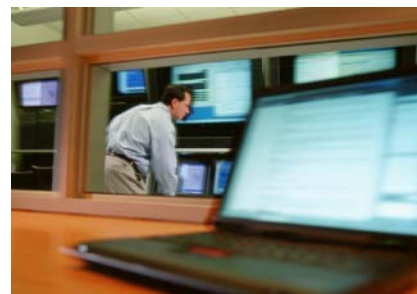
As a critical element of Cisco Energy Management solutions, Cisco Services for Energy Management provide in-depth infrastructure efficiency expertise to help you increase electrical efficiency across IT operations and facilities. We offer energy efficiency benchmarking to effectively measure, monitor, and fine-tune your energy usage. Our detailed analysis and design recommendations help your energy management staff better understand, optimize, and control power to achieve significant cost savings and lower greenhouse gas emissions.

Cisco Services for Wide Area Application Services

Accelerate application performance over your WAN and increase business agility by planning and deploying an optimal application infrastructure using Cisco Wide Area Application Services (WAAS). Cisco's professional services help you assess your needs and plan for successful implementation of a Cisco WAAS solution that is aligned to your business goals. These services help you increase application responsiveness and provide users with a LAN-like experience over the WAN.

Enable a Smart Network

Cisco smart services combine Cisco's global networking expertise with secure visibility into network performance. They deliver actionable intelligence and proactive support to mitigate risk, create operational efficiencies, lower costs, and increase customer satisfaction.



Cisco Network Optimization Service

Optimize your network for borderless business innovation by strengthening your security infrastructure, improving availability and support for wireless network devices, and preparing your network to support new technologies and applications. This comprehensive yet flexible service focuses on optimizing your secure wired and wireless networks by providing network assessments and support and sharing knowledge and leading practices. Three offerings use smart analytics automated analysis and reporting capabilities to enhance your visibility into the state of your network so you can manage consistency and complexity, simplify tracking and reporting of progress against your network improvement plan, and benchmark against anonymous peers. A new IPv6 device readiness assessment helps you prepare for IPv6 adoption by establishing your IPv6 readiness baseline.



Cisco TelePresence Remote Management Service

Achieve high levels of performance and help ensure the optimal Cisco TelePresence user experience. Available in three service levels, this service proactively and transparently identifies and quickly resolves issues with Cisco TelePresence managed components. The service delivers proactive remote monitoring and management of Cisco TelePresence endpoints and underlying network, proactive problem management with the goal of preventing incidents before they occur, and high-touch services designed to provide the best possible user experience.

Cisco Remote Monitoring Services for Security

Protect against sophisticated attacks and vulnerabilities with always-on remote surveillance. These services relieve the burden of routine management tasks so that your IT staff can focus on more strategic business initiatives. Using a proven methodology based on the IT Infrastructure Library (ITIL®), we deliver actionable intelligence that supports business continuity. You retain ultimate control of your network, with complete visibility into network health, through the innovative Cisco Remote Operations Services portal.

Cisco Smart Net Total Care Service

Increase operational efficiency, lower support costs, and improve network risk management through smart services capabilities. Extensive network management and analysis, customized security alerts, and customized recommendations give you actionable intelligence to make more informed, timely decisions. Depending on specific services ordered, available service-level agreements include advance replacement, response time, and restoration time.

Cisco IT Cost Optimization Service

Reduce IT costs while supporting service performance by strategically optimizing your IT services portfolio, operations, and architecture. Using a proprietary methodology, we combine expertise in network infrastructure, architecture, operations, and management, as well as finance, to help you identify and quantify opportunities to reduce operating expenses. Opportunities typically include improving your architectural approach; automating, standardizing, and optimizing operational processes; and eliminating duplication of effort. As part of a strategic effort focused on mapping IT cost reduction opportunities to your business objectives and unique requirements, we assess and recommend improvements to the three areas where the majority of IT costs are generated.

Cisco Smart Care Service

Help improve productivity and get the most from your technology investments by proactively verifying that your network is secure, reliable, and functioning optimally. The service combines networkwide technical support with ongoing network monitoring and proactive network assessments that increase your visibility into network health and security, reducing the time and effort required to make sure your network is running efficiently. Delivered by your local Cisco certified partner, the service combines the complementary strengths of Cisco and our certified partners to provide you with an excellent service experience.

Cisco SMARTnet Service

Improve your operational efficiency through rapid issue resolution, flexible device-by-device coverage, and premium service options. This award-winning technical support service helps you more effectively manage your network devices through direct, anytime access to Cisco engineers and an extensive range of technical resources. Receive real-time alerts and remediation advice on a broad range of Cisco products through the Smart Call Home feature, which enables devices to continuously perform proactive diagnostics on their own components.

Why Cisco Services

Realize the full business value of your borderless network investments faster with smart, personalized services from Cisco and our partners. Backed by deep networking expertise and a broad ecosystem of partners, Cisco Services enable you to successfully plan, build, and run your network as a powerful business platform. Whether you are looking to quickly seize new opportunities to meet rising customer expectations, improve operational efficiency to lower costs, mitigate risk, or accelerate growth, we have a service that can help you.

Cisco and Partner Expertise: Better Together

Cisco engineers and Cisco Certified Partners are among the industry's elite in providing integrated, collaborative, adaptive solutions. Jointly with our partners, we form the largest collection of industry certified experts in the world supporting the most complex networks to meet and exceed the needs of our customers. Cisco teams can collaborate with partners to foster consistency and alignment with Cisco methodologies, tools, and leading practices.

Availability and Ordering

Cisco and partner services for Borderless Networks are available globally. Service delivery details might vary by region.

For More Information

For more information about Cisco and partner services for Borderless Networks, visit

www.cisco.com/go/services/borderless.

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Work Smarter.



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