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# Cisco Unified Contact Center Services: Maximize Your Contact Center Investment

# Achieve Enhanced Customer Interactions in Competitive Business Environments

In today's competitive climate, providing customers with exceptional contact center experiences is critical to business success. For many companies, their primary interaction with the customer is through their contact center, but de-centralized systems often hinder operations, inhibit employee productivity, and provide customers with suboptimal experiences. While companies strive for best-in-class customer contact, creating a unified solution that integrates all mission-critical systems and processes can be a formidable task. This is particularly true in a contact center environment where downtime and the subsequent loss of agent productivity and revenue is not an option.

By integrating the customer contact solution into a single, unified platform, companies are able to extract more value from contact center investments, promote efficiencies, boost productivity, and position the organization to adapt to future business needs.

#### **Enabling Business Transformation**

As you evolve your contact center to the next level, engage Cisco<sup>®</sup> Unified Contact Center Services to help ensure success. We assist in the deployment and optimization of contact center solutions that yield a high return on your investment with a proven methodology that delivers consistent results. We work with you to improve customer interactions with the effective deployment of innovative, collaboration-based business tools, including chat, email, self-service, and social networking, and facilitate the expansion of current services, while establishing new opportunities to promote and protect your corporate brand.

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Our comprehensive portfolio of contact center services helps facilitate business transformation (Figure 1).





# **Delivering Business Value**

Cisco Unified Contact Center Services help you achieve your business goals by collaborating with you to build a common platform that brings together contact center systems, increasing your potential for routing and reporting efficiencies, while improving agent and supervisor productivity. We work with you to identify and prioritize areas of operational improvement for customers, employees, and partners, by engaging all relevant stakeholders. Together, we develop a robust, integrated, and efficient solution that enhances productivity and enables the platform for future growth.

Looking beyond traditional contact center capabilities, our team applies deep industry knowledge and expertise to help:

- · Enable a more efficient and productive contact center
- · Reduce the cost of customer interactions
- · Transform business by increasing revenue with up-sell/cross-sell opportunities
- · Enhance customer experiences with new and powerful service solutions
- · Promote richer interactions among customers, employees, and partners
- · Ensure ongoing operational readiness through a broad portfolio of post-deployment operation services



### Why Cisco Services?

Cisco Unified Contact Center Services guide you through the process of contact center transformation and help you realize the full business value of your investments by providing:

- Innovative Solutions—Scalable, innovative solutions that integrate best-of-breed third party solution and partner capabilities, including expertise to migrate legacy investments
- Smart, Personalized Services—Gather, correlate, and analyze data against Cisco best practices to provide proactive or preemptive services experiences
- **Operational Expertise**—Take advantage of Cisco's networking intelligence, leading practices, and proven methodologies by enlisting our skilled engineers and consultants

#### **Get Started Today**

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Get more from your contact center solution by engaging the services team that delivers consistent and reliable results to hundreds of organizations with mission-critical contact centers around the world.

For more information about Cisco Unified Contact Center Services, contact your local Cisco account representative or Cisco specialized partner, or visit: http://www.cisco.com/go/uccservices.



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