

# Get More from Cisco Unity Connection: Ecosystem Partner Solutions

March 2012

# Ecosystem Partner Solutions

## Administration

- Clarus Systems
- Unimax Systems
- VOSS

## Email Integration

- Donoma Software
- Esnatech

## Fax

- OpenText
- Sagemcom

## Hospitality

- Nevotek

## Interoperability

- Common Voices

## Speech Recognition

- Ditech Networks



# Administration





## ClarusIPC Plus+: Single Integrated End-to-End Lifecycle Management Suite for Cisco® Unified Communications

Automated Testing and Troubleshooting   Performance Monitoring   Configuration Change Tracking   Business Intelligence

### Contact:

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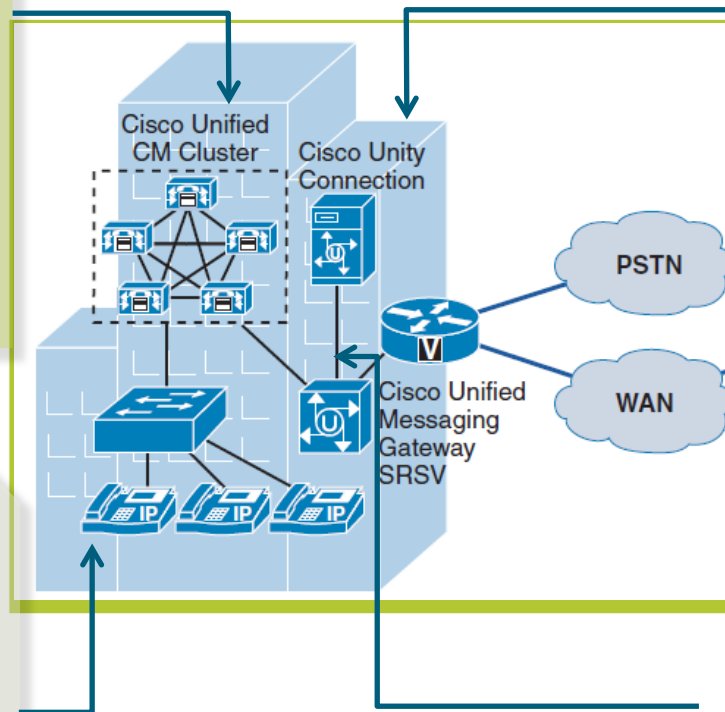
## Voice and Unified Messaging: Common Problems

# Cisco® Unified Communications Manager

- ❑ Directory numbers without corresponding virtual machines subscriber
- ❑ Failed calls to virtual machine
- ❑ External callers getting no response at all
- ❑ Virtual machine port configuration changes

## Devices

- ❑ Devices misconfigured for forwarding to virtual machine
- ❑ Message waiting indicator (MWI) failures



## Voice Mail Server

- ❑ Subscribers without corresponding directory numbers
- ❑ Message notification failures
- ❑ Noncompliant subscriber changes
- ❑ Unregistered virtual machine ports
- ❑ Server health, capacity, database replication, and services

# SIP and SCCP Integration

- ❑ Virtual machine port capacity problems
- ❑ Locked ports
- ❑ Security violations: encryption, transfers, etc.
- ❑ Misrouting from branch offices

# ClarusIPC Plus+ for Cisco Unity Connection



- **Proactive automated testing and diagnostics**

Forward to voicemail: Generate call and wait for forwarding

Voicemail port loading: Make simultaneous calls to voicemail ports and verify capacity

Remote self-service and help desk: Get instant access to device for MWI and configuration debugging

- **Monitoring and alerts for events and noncompliance**

Registration events (unregistered and failover) for voicemail ports

Call counts: Total and failed, call forward busy, ring with no answer, transfer failures, locked ports, etc.

Server health: CPU, storage, service state changes, database replication failures , etc.

Noncompliant changes: Virtual machine pilot, ports, profile, etc.

- **Cisco Unity® Connection reporting**

Combines inventory and configuration information from Cisco Unity Connection and Cisco® Unified Communications Manager

Identifies configuration exceptions that could negatively affect an employee's or customer's experience

Cisco Unity Connection Reports		
<b>Cisco Unity Connection Port Use</b> Peak port use over specified time	<b>Cisco Unity Connection Server Health</b> CPU, memory, processes, and services	<b>Voicemail Call Distribution</b> Inbound and outbound calls by port
<b>Voicemail Changes</b> Port, pilot, and profile additions, removals, and updates	<b>Cisco Unity Subscriber Changes</b> Subscriber additions, removals, and updates	<b>Unassociated Voice Mailboxes</b> Virtual machine devices not associated with a Cisco Unity Connection directory name
<b>Voicemail Ports</b> Raw list of virtual machine ports	<b>Voicemail Subscribers</b> Detailed list of all subscriber fields and corresponding directory names	<b>Unassociated Voicemail Directory Names</b> Directory names with call forwarding set to virtual machine but no virtual machine subscriber

# Main Clarus Contacts and Additional Resources

## ClarusIPC Plus+ data sheet

[http://www.clarussystems.com/about/thought\\_leadership.php#clarusIPC41](http://www.clarussystems.com/about/thought_leadership.php#clarusIPC41)

## Sales and partner inquiries

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## Technical support

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Unifying Voice Administration

# Unimax Systems Corporation


A leading provider of self-service and automated telecommunications management solutions, voice system administration reporting, migration tools, and MAC address administration software for Cisco Unity® Connection and other Cisco voice systems

800 886 0390  
TellMeMore@unimax.com  
www.unimax.com





# Customizable Employee Self-Service



## Self-Service Telecom Management

Instructions:  
Edit the settings to modify the operation of your telephone and voice mailbox below. Right-click any field to get help. Click Submit to apply your new settings. For help, call the HelpDesk at x4111.

### Telephone Settings

First name:

Last name:

Display name:

Password:

### Voicemail Settings

Web application password:

Enable standard transfer rule: ☒

Transfer calls to:


Transfer extension:

Enable alternate transfer rule: ☐

Transfer calls to:

Transfer extension:

**Submit**



Select a key from the tabbed list below to modify its settings.

### Key Settings

Key 1

Key 2

Key 3

Key 4

Key 5

Key 6

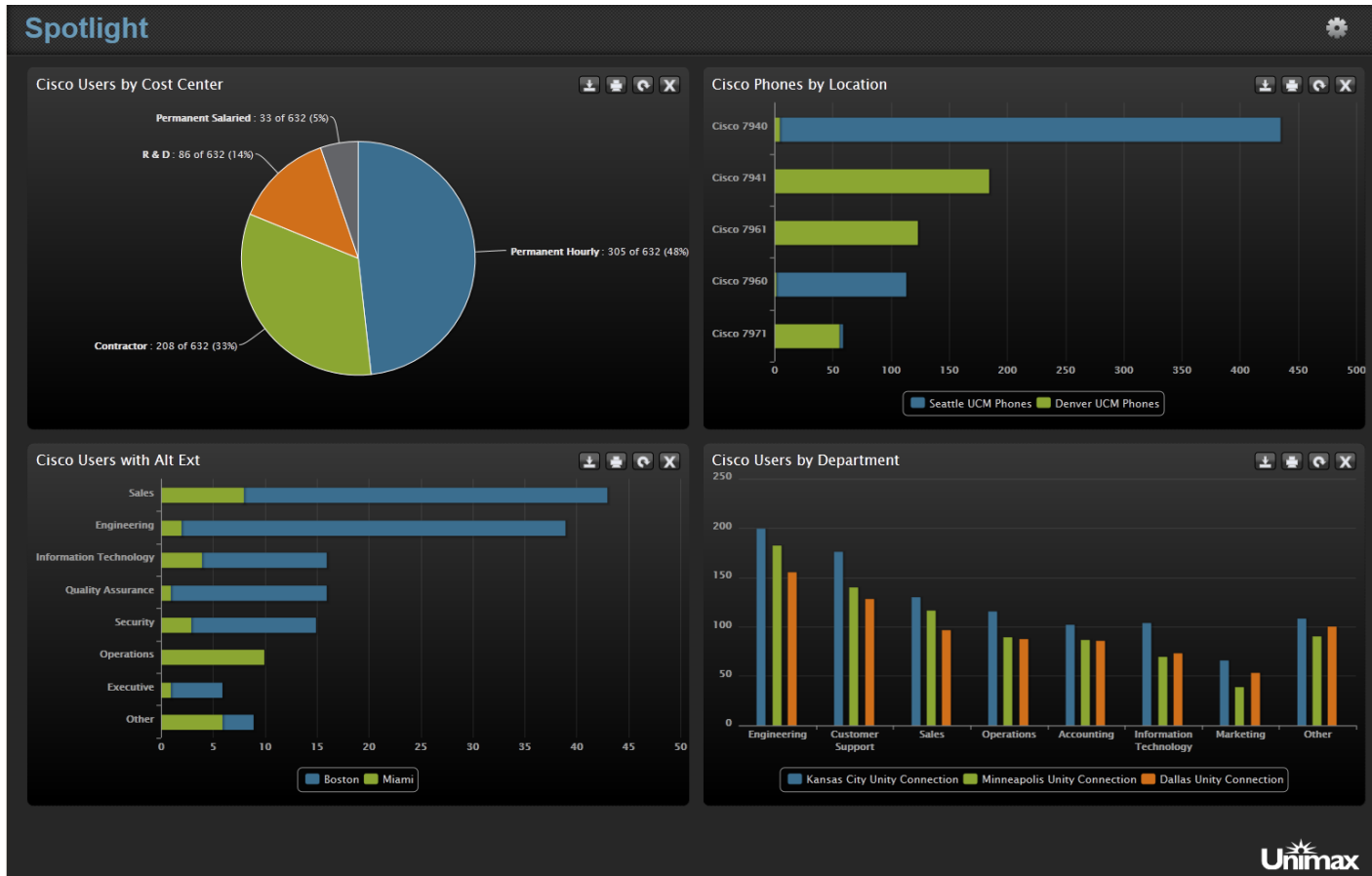
Feature type:

Display label:

Phone number:

- Available as help desk or self-service
- Built for end user
- Web based
- Business-definable views, from simple to complex
- Visually appealing
- Easy to use
- Can be combined with Cisco® Unified Communications Manager attributes

# Spotlight Reporting Tool



- Visually stunning charts and reports
- Web based
- Customizable
- Easy to use
- Interactive detailed access
- View aggregated data from many systems
- Share reports with others

# System Administration Tools

## Automated provisioning

- Tools that automatically provision, modify, or deprovision Cisco Unity® Connection users when triggered by an external event (employee is hired, promoted, goes on leave, is terminated, etc.)

## Migration

- Tools that assist in the exporting and importing of required profile data needed to move from a traditional system to a Cisco® system

## MAC address administration software: Unimax 2nd Nature

- Application for managing multiple Cisco systems of various types (Cisco Unity Connection, Cisco Unity, and Cisco Unified Communication Manager) from a single administrative interface



The Cloud Fulfillment Leader

## Automate and Provision Integration and User Services

Administration Provisioning | Self-Care

### Contact:

Christopher May

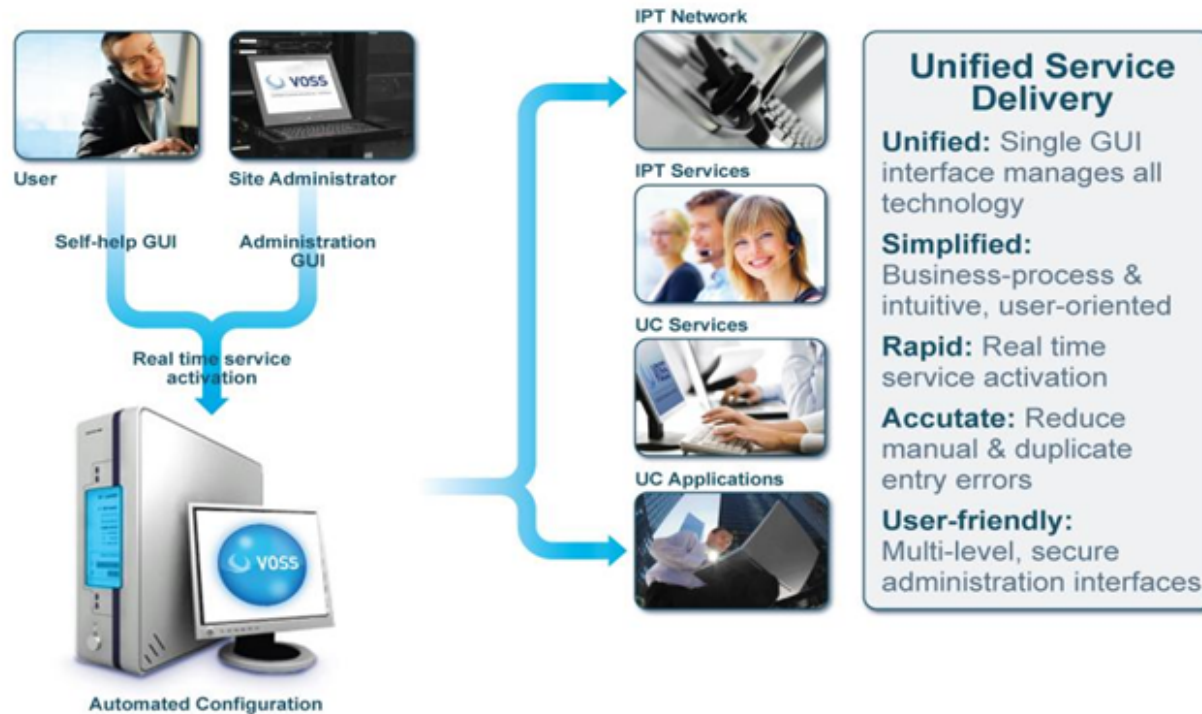
Vice President for Business Development

[christopher.may@voss-solutions.com](mailto:christopher.may@voss-solutions.com)

+1 214 712 7300 (phone)



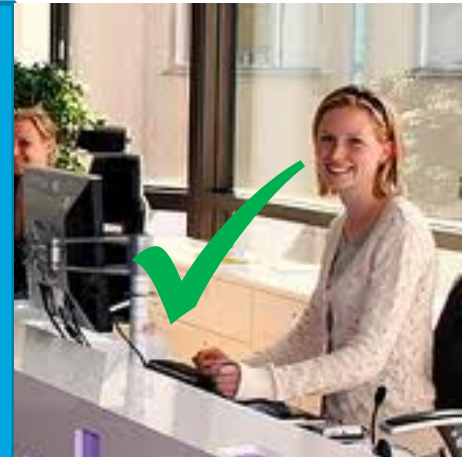
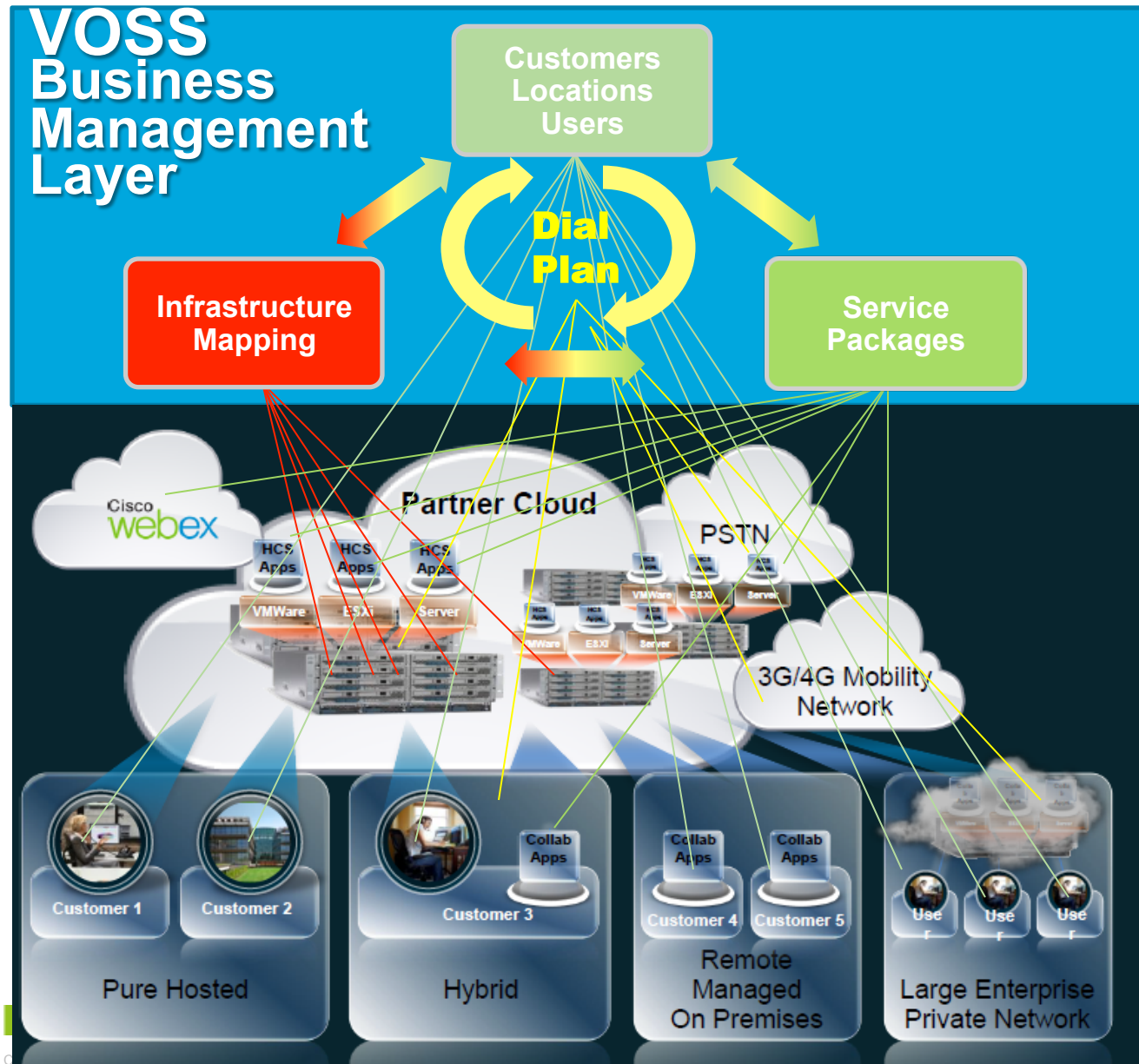
# VOSS Unified Communications Service Delivery Incorporating Cisco Unity Connection



- Adds a business layer on top of the technical infrastructure, to simplify management
- Integrated unified communications service deployment workflow across unified communications applications including services by Cisco Unity® Connection (Auto Attendant and Voicemail)
- System- and dial-plan-level configuration
- User-based voicemail services provisioning

# VOSS Business Layer

Customer Can Self-Manage Services at the Business Level





# VOSS Unified Communications Service Delivery Benefits and Features for Cisco Unity Connection

- Lower cost to deploy and administer messaging
- Integrated unified communications provisioning workflow
- System and dial-plan provisioning
- User-services management and provisioning
- End-user self-care interface



**Cisco® Verified Compatible Solution**

<http://developer.cisco.com/web/partner/search?accountId=0014000000OZ8F7AAL>

# Main VOSS Contacts and Additional Resources

- Access more product information

<http://www.voss-solutions.com>

- Sales and partner inquiries

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- Products

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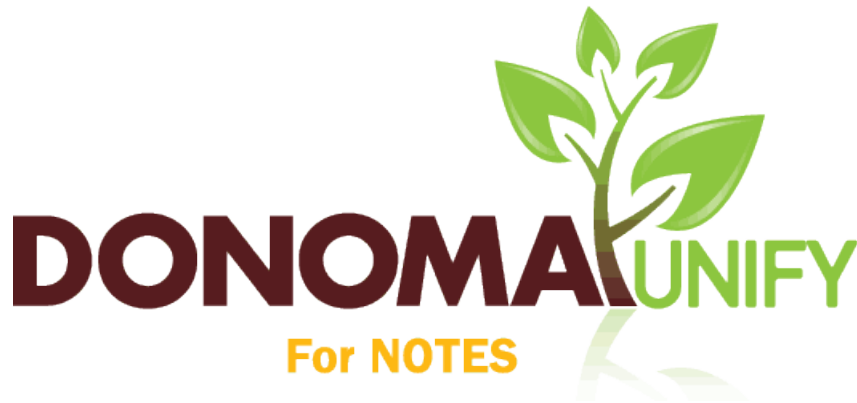
- Marketing

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# Email Integration



**Multidirectional Voicemail and  
Email Message Synchronization**

**Connecting  
Lotus Notes/Domino to  
Cisco Unity® Connection**

**Contact:**

Lesa Myers

Business Development Manager

Donoma Software

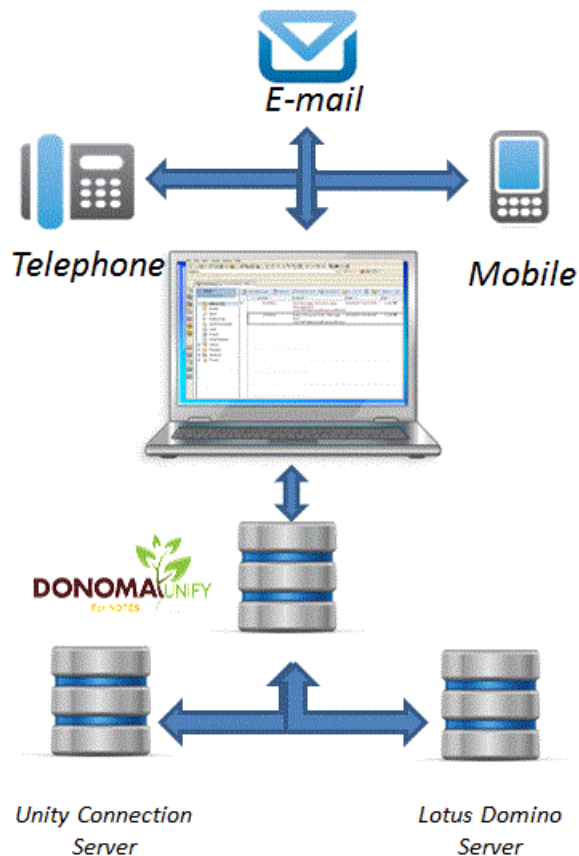
[lesa@donomasoftware.com](mailto:lesa@donomasoftware.com)

540 449 3802 (mobile)

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# Donoma Unify for Lotus Notes



Transparently integrates Lotus Notes/ Domino with Cisco Unity® Connection

- Integration into the main mailbox
- Bidirectional synchronization of message waiting indicator (MWI) and read and unread message status
- Customizable privacy statements, notifications, and smartphone callback hotlinks
- SSL encryption and Cisco® Security Certificate technology

# Donoma Unify for Lotus Notes

## Main Features



- **Single inbox:** End users manage messages from their familiar Lotus Notes inbox
- **Bidirectional synchronization:** Synchronization with all systems at the same time helps ensure optimal productivity and unified messaging benefits
- **Managed support:** Annual support provides management to reduce ongoing administration effort
- **Extended value:** Users of free Cisco Unity® Connection ViewMail for IBM Lotus Notes retain enhanced features in Donoma Unify for Lotus Notes

Special migration pricing for previous Cisco® Domino Unified Communication Services (DUCS) users

# Additional Resources

- Additional information
  - <http://donomasoftware.com/donoma-unify-for-lotus-notes/>
  - Specifications
  - Marketing sheets
  - On-demand demonstration
- Available to support customer meetings and discussions

**Contact:**

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Business Development Manager  
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## Extend the Power of Cisco Unity® Connection

Google Apps | VMware Zimbra | Lotus Notes | Novell GroupWise

### Contact:

David Ballins

Director Channels, North America

Esnatech

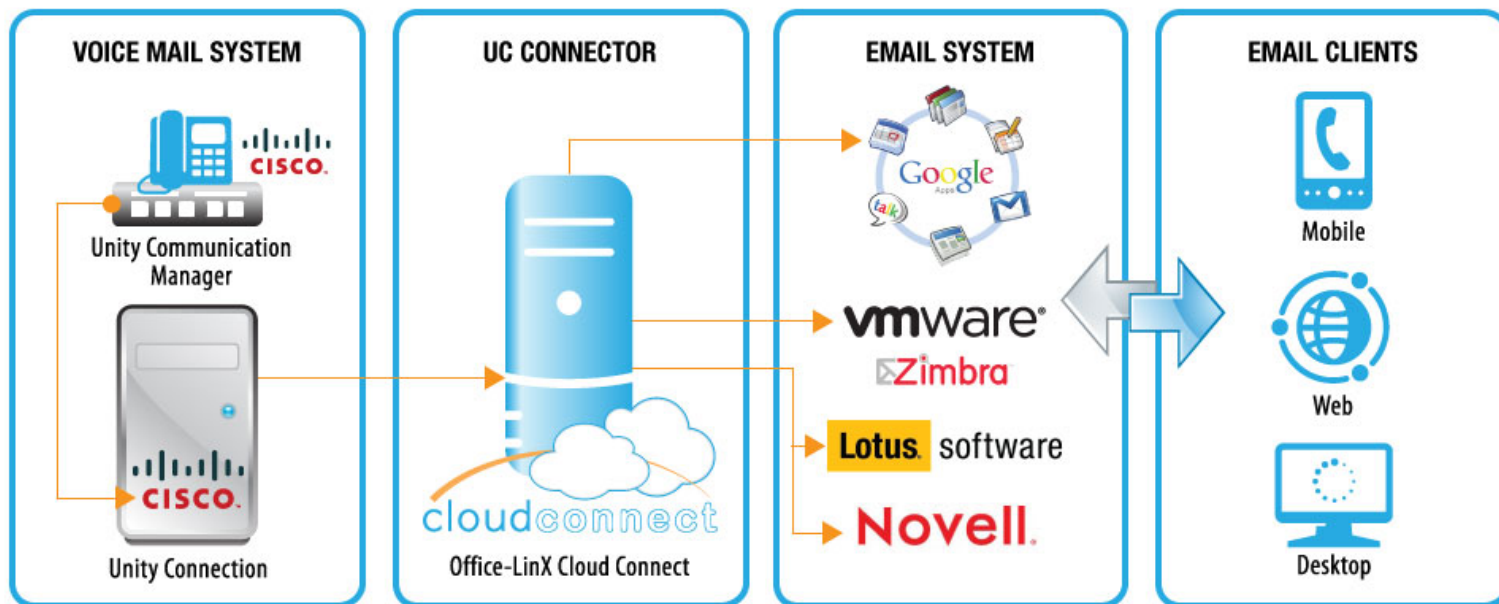
[davidb@esna.com](mailto:davidb@esna.com)

303 7 9935 (mobile)

905 695 3175 (office)



# Esnatech Office-LinX Cloud Connect Edition for Cisco Unity Connection



- Easy-to-use message-handling controls directly within Google Gmail, VMware Zimbra, Lotus Notes, and Novell GroupWise
- Full bidirectional synchronization of messages
- Message waiting indicator (MWI) and read and unread message status synchronization
- Comprehensive contextual contact information based on contact resolution

# Esnatech Office-LinX Cloud Connect Edition for Cisco Unity Connection Benefits and Features

- **Single inbox:** Synchronizes voice messages in Cisco Unity® Connection in Google Gmail, VMware Zimbra, Lotus Notes, and Novell GroupWise
- **Convenience:** Enables users to read, listen to, respond to, and manage messages in their email applications on desktop, web, and mobile clients
- **Security:** Supports secure and private message controls
- **Easy administration:** Provides automated provisioning of Cisco Unity Connection users with easy-to-use configuration wizards



**Cisco® Verified Compatible Solution**

<http://developer.cisco.com/web/partner/search?accountId=0014000000PmdGoAAJ>



# Main Esnatech Contacts and Additional Resources

- Access more product information  
<http://cisco.esna.com>
- Esnatech Office-LinX Cloud Connect Edition presentation  
<http://www.slideshare.net/davide.petramala/office-linx-cloud-connect-for-cisco>
- Sales and partner inquiries  
David Ballins  
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- Products  
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- Marketing  
Lee Ho  
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# Fax



# OpenText RightFax and Cisco Unity Connection

Greg Settle

Unified Communications Accounts Manager

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# OpenText RightFax and Cisco

OpenText is a preferred solution developer in the Cisco® Developer Network



Number 1 and the fastest growing provider of FoIP Solutions according to **Davidson Consulting** *Fax over IP Server Markets 2010-2015, May 2011*

**Market leader in network solutions, including routing and IP communications, that transform how people connect, communicate, and collaborate**



# OpenText RightFax and Cisco Unity Connection Integration

Users can do the following on the phone or while using the Cisco Unity® Connection Inbox:

- Receive faxes that are sent to the fax extension for the user
- Forward the faxes that they receive to a fax machine for printing
- Forward the faxes that they receive to another user
- Route inbound faxes sent to the fax extension for the user: OpenText RightFax uses its email gateway to route the fax through SMTP to the user's mailbox on Cisco Unity Connection
- Single number voice and fax available
  - Cisco® gateway configuration
- Can be configured for UM or virtual machine (on- or off-device message store)

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## Contacts:

Greg Settle

or

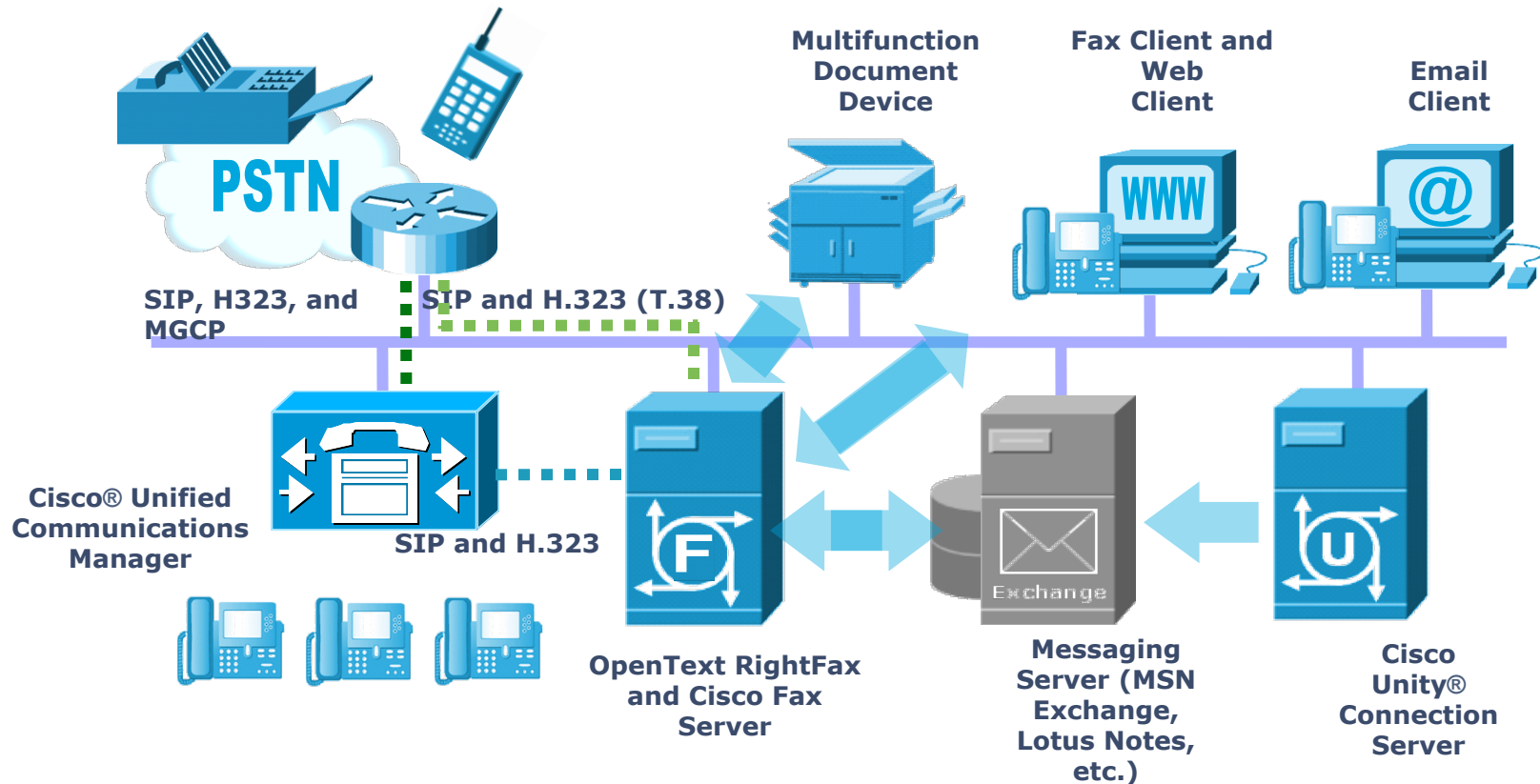
<http://faxsolutions.opentext.com>

Unified Communications Accounts Manager [UCFax@opentext.com](mailto:UCFax@opentext.com)

[gsettle@opentext.com](mailto:gsettle@opentext.com)

425 638 4418

# OpenText RightFax Interoperability



OpenText RightFax can fax-enable network applications and integrate with Cisco VoIP endpoints and communication solutions



Harnessing the Power of Cisco Unity®  
Connection to Simplify and Secure Your  
Fax Transmissions

**Contact:**

Kurt Ramcharan

Partner Marketing Manager

Sagemcom

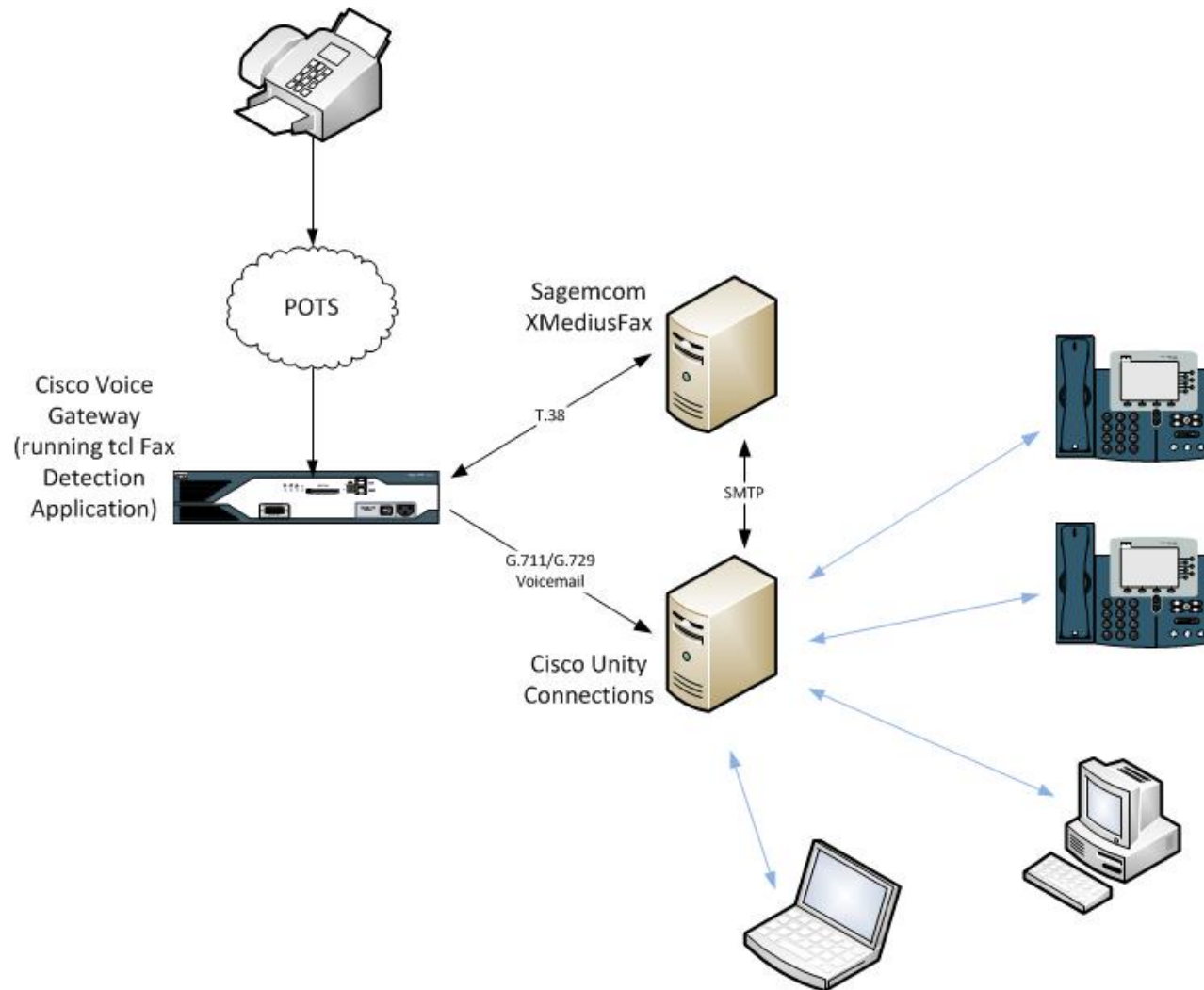
[kurt.ramcharan@sagemcom.com](mailto:kurt.ramcharan@sagemcom.com)

514 651 5875 (mobile)

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# Sagemcom XMediusFAX for Cisco Unity Connection Configuration





# Sagemcom XMediusFAX for Cisco Unity Connection Benefits and Features

## Single point of reference

- Single message store is used for both voicemail and faxes
- Single-number reach (that is, one number for direct dialing and faxing) for each user can be implemented using the Cisco® Fax Detection TCL application script

## Simplified fax and voicemail management

- Faxes and voicemail can be forwarded to the user's corporate email server or accessed from the Cisco Unity® Connection server using any email application
- Faxes and voicemail do not require storage space on the corporate Microsoft Exchange (email) server
- Both faxes and voicemails can be announced to the user through the message waiting indicator (MWI) on the telephone
- Faxes can be forwarded from Cisco Unity Connection to external fax machines on demand through the telephone user interface (TUI)



## Cisco Verified Compatible Solution

<http://developer.cisco.com/web/partner/search?accountId=0014000000N7DHfAAN>

# Main Sagemcom Contacts and Additional Resources

- Learn more about products:  
<http://xmediusfax.sagemcom.com/>
- Learn more about the company:  
<http://www.sagemcom.com/>
- Sales inquiries West  
Dan Aronson  
[dan.aronson@sagemcom.com](mailto:dan.aronson@sagemcom.com)
- Sales inquiries East  
Tom Coombs  
[tom.coombs@sagemcom.com](mailto:tom.coombs@sagemcom.com)
- Sagemcom Interoperability and Certification Program (ICP)  
Simon Yee  
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- Marketing  
Kurt Ramcharan  
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# Hospitality





## Nevotek VIP Connect Solution for Hospitality

## Cisco Unity® Connection Hospitality Integration

### Contacts:

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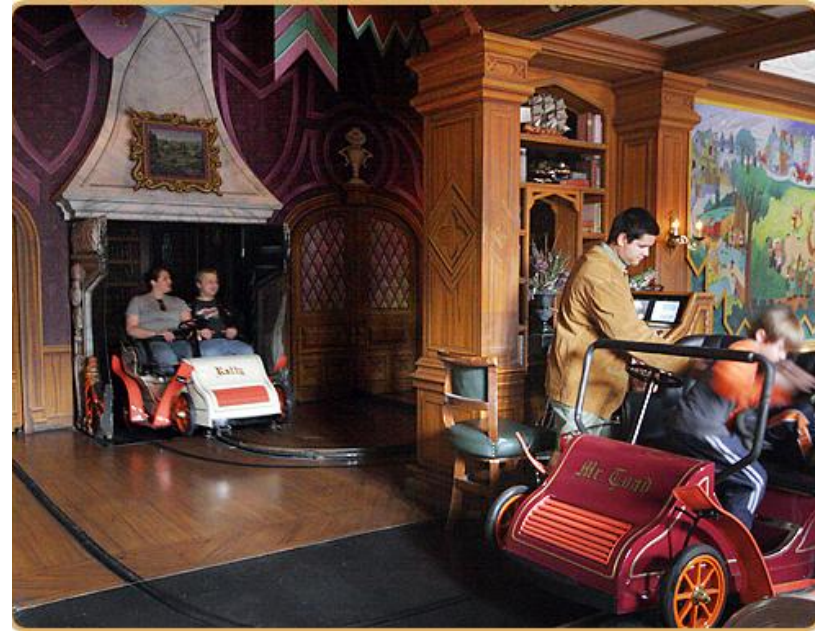
+1 630 364 5050

<http://www.nevotek.com>

Alburak Ucer

[alburak@nevotek.com](mailto:alburak@nevotek.com)

+90 212 286 7576



# Nevotek VIP Connect Solution for Hospitality

## Nevotek VIP Connect SolutionsPlus offering

- Cisco® Unified Communications Manager integration (IVT certified) with industry-leading guest applications for experience enhancement
- Integration with Nevotek property management systems (PMS) solutions
- Basic and standard packages available as part numbers on Cisco's price list
- Option to integrate with Cisco Unity® Connection for larger facilities with more than 1000 rooms
- Premium feature add-ons available from Nevotek

## Benefits

- Single application with single PMS interface for multiple guest-room solutions
- Full IP convergence for reduced cost of technology per room
- Builds on Nevotek leadership and innovation

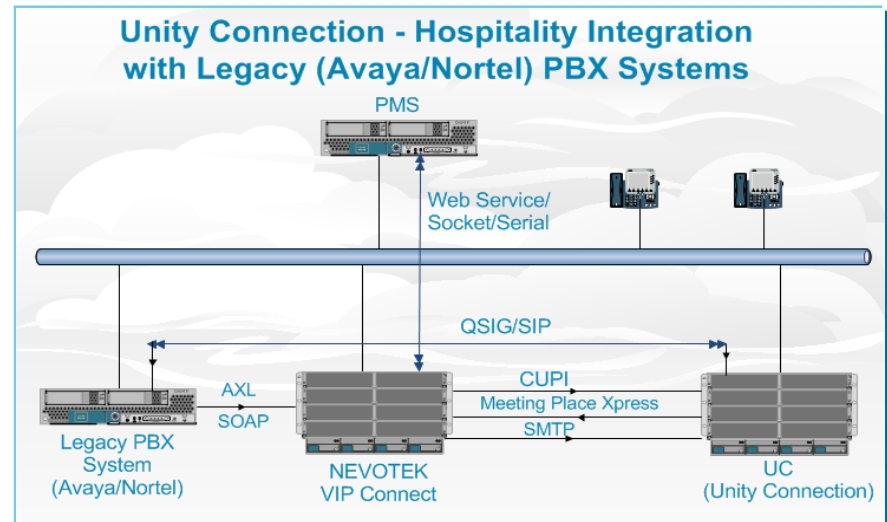
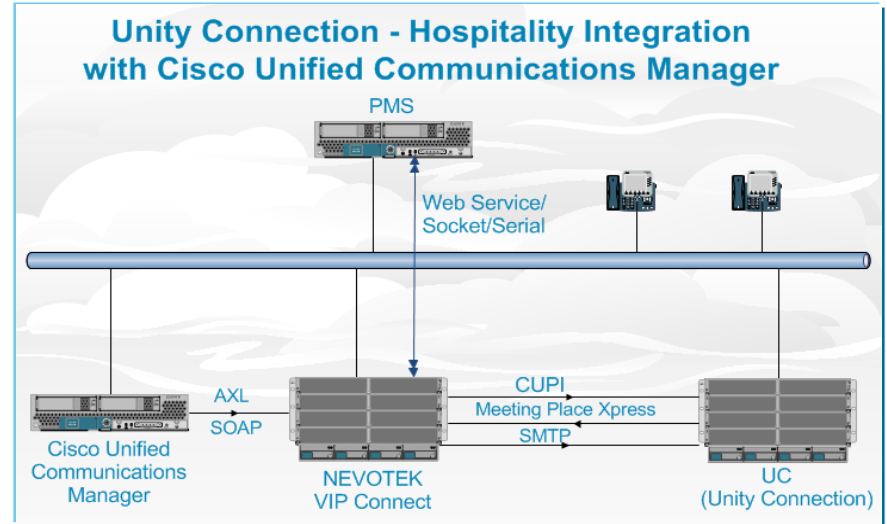


# Cisco Unity Connection Hospitality Integration

## End-to-End Integration of PMS, Call Control, and Voicemail

Main features:

- Guest check-in and check-out
- Guest information
- Guest room changes
- Guest assignment to group distribution list
- Post-check-out voicemail access
- Maintenance: Guest's voicemail box deleted when predefined archive limit expires
- <http://developer.cisco.com/web/partner/search#>
- [http://www.cisco.com/en/US/docs/voice\\_ip\\_comm/connection/7x/release/notes/713Unity Connectionrn.html](http://www.cisco.com/en/US/docs/voice_ip_comm/connection/7x/release/notes/713Unity Connectionrn.html)



# Interoperability





# Transparent Voicemail Migration from Your Traditional System to Cisco Unity® Connection

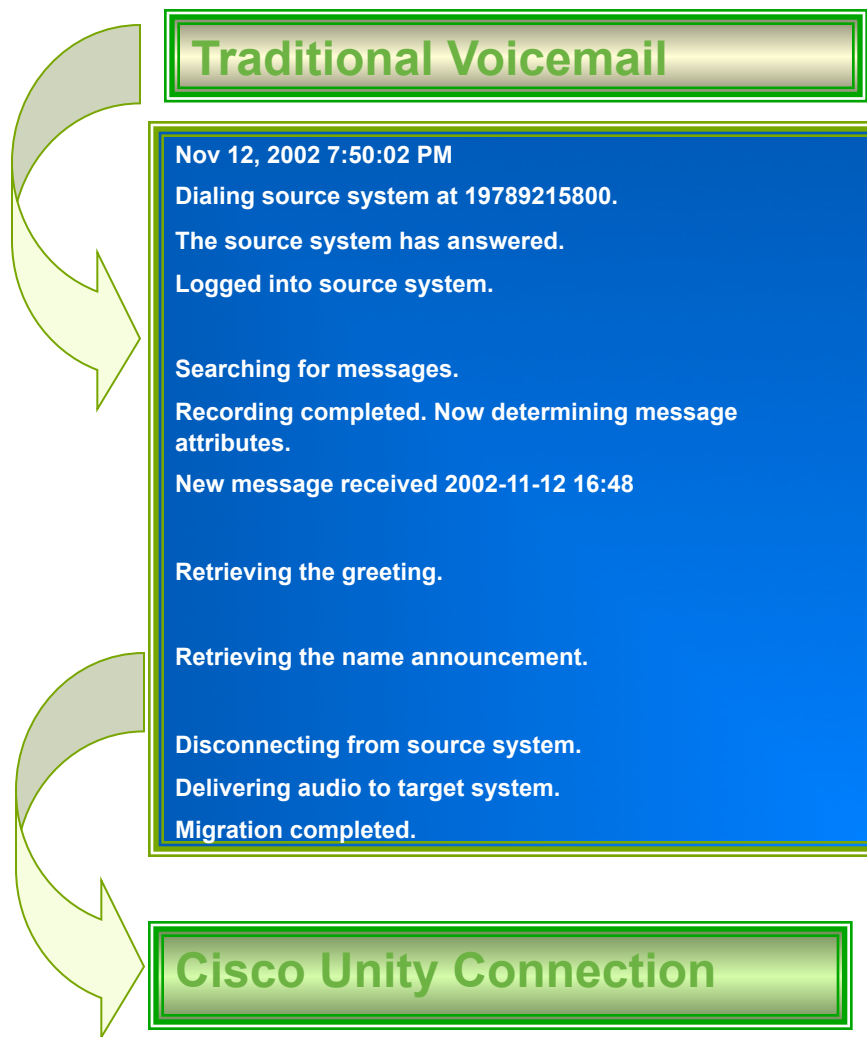




# Common Voices NowThere: Complete Migration Solution

Patented **Common Voices NowThere** process transparently migrates mailboxes and call trees between platforms

- Switch from any traditional system to Cisco Unity® Connection
- Greetings, name announcements, existing messages, and call trees are all retained along with message status
- 10 years of experience migrating millions of mailboxes worldwide



# Common Voices NowThere Overview and Advantages

- Migrate from any traditional platform  
Capability to migrate from Octel, Nortel, Unisys, Centigram, Comverse, and many other older systems
- **All** audio data migrated  
Greetings, messages, message attributes, and call trees retrieved from source system using existing telephony network
- Automatically provision Cisco Unity® Connection call handlers and mailboxes  
Helps ensure transparent cutover to Cisco Unity Connection for end users and outside callers
- Minimally invasive  
Does not require physical manipulation of existing hardware  
Can migrate from hosted or customer premises equipment  
Can migrate any portion or range of subscribers from existing system
- Ease of rollback  
Existing mailboxes are preserved should rollback be required

# Contacts and Inquiries

- Sales inquiries

Tom Ellam

[tellam@CommonVoices.com](mailto:tellam@CommonVoices.com)

+1 617 286 1664

- Get more product information

[www.CommonVoices.com](http://www.CommonVoices.com)

Common Voices

35 Medford Street

Somerville, MA 02143

USA

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# Speech Recognition



## Ditech PhoneTag On-Premises Voicemail-to-Text Solution

### Contact:

Vishal Agrawal

Director of Sales for Voice-to-Text

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[vagrawal@Ditechnetworks.com](mailto:vagrawal@Ditechnetworks.com)

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# Ditech PhoneTag Voicemail-to-Text Solution

## Solution

- Ditech PhoneTag On-Premises Device (OPD) converts voicemail audio into text and delivers the transcription through email
- First voicemail-to-text (VTT) solution that resides inside your corporate firewall
- Transparent integration with Cisco Unity® Connection
- Supported languages: U.S. English, French, and Spanish

## User benefits

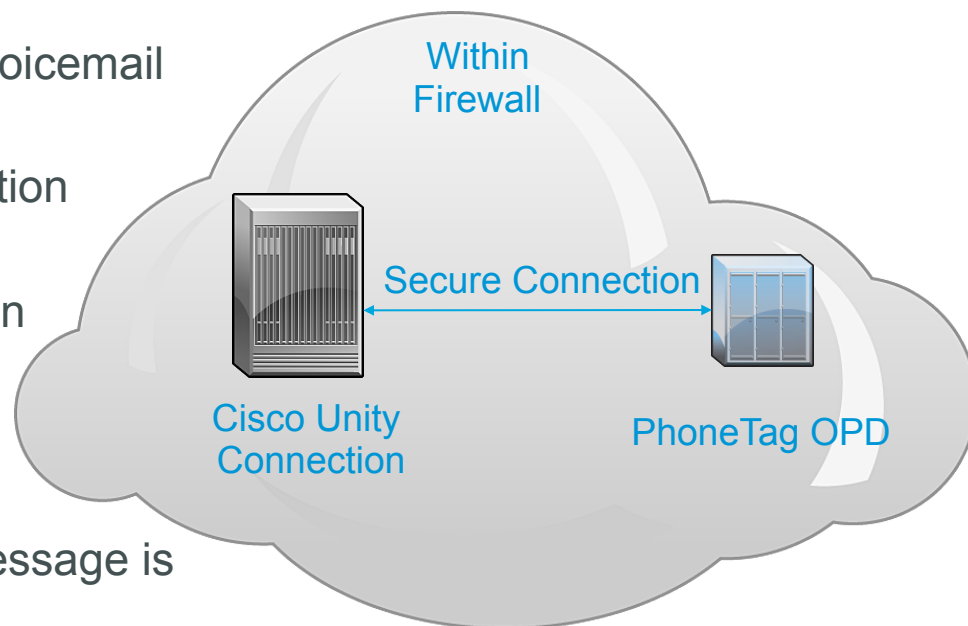
- Why listen when you can read your voicemail?
- Easy to access voicemail even in meetings or on the road
- Easy to search archived voicemail using simple text search
- Easy to delegate tasks simply by forwarding transcribed voicemail messages
- Safe and secure because voicemail messages do not leave corporate network



# Ditech PhoneTag VTT Solution

## How it works

- Install Ditech PhoneTag OPD on a generic server
- Activate the service on Cisco Unity® Connection
- Cisco Unity Connection server sends voicemail audio to Ditech PhoneTag OPD
- Ditech PhoneTag OPD sends transcription back to Cisco Unity Connection server
- Cisco Unity Connection server sends an email with transcription as well as the original voicemail audio file



## Turn-around time

- On average, a 30-second voicemail message is transcribed within 1 minute

## Licensing model

- Buy minutes in bulk

# Ditech and Cisco Relationship

## Cisco® Developer Network

- Ditech PhoneTag OPD solution is registered for Cisco developers
- Interoperability between Ditech PhoneTag OPD and Cisco Unity® Connection achieved
- Commercial availability as of March 1, 2012
- For order processing, pricing, and other details, see [www.ditechnetworks.com/cisco](http://www.ditechnetworks.com/cisco)

## Contact

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