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Third-Party Applications for Cisco Business Edition 6000

Cisco[®] Business Edition 6000 (BE 6000) delivers full-featured, enterprise-class communications and collaboration services that successful midsize businesses rely on today. Built on world-leading Cisco Unified Communications architecture, the BE 6000 solution boasts both foundational and additional collaboration options that offer customers the flexibility to build a solution that meets their specific needs.

To meet customers' specific needs and further enhance their collaboration experience, the Cisco Developer Network has created an ecosystem for third-party technology vendors. This ecosystem exponentially expands the number and quality of rich, new business solutions available for customers by taking advantage of the powerful Cisco Business Edition 6000 platform.

Key Benefits

- Partner profitability: Differentiated and comprehensive customer solution
- Industry segments: Customized solutions for healthcare, hospitality, education, manufacturing, government, and retail
- · Business application integration: Connectors for industry-standard business applications
- · Investment protection: More value for customer investments
- · Localization: Extended solutions to meet localization needs and standards in different geographies
- Quality assurance: Compatibility logos displayed for products that go through in-house interoperability testing

Cisco SolutionsPlus Program

The Cisco SolutionsPlus program offers customers, channel partners, and Cisco sales teams a one-stop ordering experience for selected third-party products and applications. Cisco SolutionsPlus vendors provide all service and support.

The program helps channel partners by giving them:

- Ability to more economically and easily order, extend, and deliver complete "applications solutions" to customers
- · Ability to order third-party applications directly through Cisco from a standardized global price list
- Established Cisco SolutionsPlus partner-coordinated support process
- Thoroughly tested products and applications that help ensure integration, reliability, and interoperability

The Cisco SolutionsPlus applications are sold under separate terms and conditions, which appear in the Sales Configuration tool and must be accepted at the time of order.

Featured Solutions

Following are some of the featured third-party solutions from preferred solution developers. **To find a complete list, please visit the <u>Cisco Developer Network Marketplace Portal</u>.**

Note: Some of the following product categories are covered under the SolutionsPlus Program as indicated.

Call Accounting and Recording	2
Customer Care	3
Paging	
Phone Services and Applications	5
Administration and Provisioning	7
Fax	
Fixed-Mobile Convergent Services	8

Call Accounting and Recording

Key Features

Call detail records	Recording
Reporting	Voice analytics
• Billing	Quality monitoring

Product Name	Solutior	Partner
Call Accounting	2.RING	2 Ring, spol. s r.o.
AND Recorder	We Love Communications	ANDTEK GMBH
Calabrio Quality Management and Call Recording	CCICOPTIO There's no end to better.	CALABRIO INC.
<u>cc:Discover</u>	(() CallCopy	CallCopy Inc
<u>Billy Blue's 4</u> (SolutionsPlus SKU available on GPL)	imagicle	Imagicle SpA
<u>eFramework</u>	mida vitions	Mida Solutions s.r.l.

Product Name	Solutio	n Partner
MidaBilling		Mida Solutions s.r.l.
<u>MidaRec</u>		Mida Solutions s.r.l.
NICE Interaction Management	NICE	NICE Systems
NICE Interaction Manager and MediaSense (Sol+)	NICE	NICE Systems
Audiolog Interaction Recording for Contact Center	VERINT.	Verint
Impact 360 Quality Monitoring	VERINT.	Verint
Impact 360 Workforce Optimization Suite	VERINT.	Verint
Verint Contact Store IP	VERINT	Verint

Customer Care

Key Features

Contact center	Automatic call distributor (ACD)
Attendant console	• E911
Phone services	Call queuing
 Manager and assistant 	Call routing

Manager and assistant

Product Name	So	Solution Partner	
AND Desktop	We Love Communications	ANDTEK GMBH	

Product Name	Solutio	n Partner
AND Desktop AC (Attendant Console)	We Love Communications	ANDTEK GMBH
AND Desktop CC (Contact Center)	We Love Communications	ANDTEK GMBH
AND Group MA (Manager/Assistant)	We Love Communications	ANDTEK GMBH
Arc Call Connect		Arc Solutions, (International) Ltd
Arc Premium Attendant Console (SolutionsPlus SKU available on GPL)	Solutions	Arc Solutions, (International) Ltd
VIM	exony	Exony
Blues Attendant (Operator Console)	imagicle [®]	Imagicle SpA
Queue Manager Enterprise (ACD)	imagicle [®]	Imagicle SpA
Positron VIPER	เทเrado	Intrado-Call Handling Division
<u>MidaAutomatedAttendant</u>	solutions	Mida Solutions s.r.l.
<u>MidaOperatorConsole</u>	solutions	Mida Solutions s.r.l.
<u>MidaQueueManager</u>	solutions	Mida Solutions s.r.l.

Product Name	Solution Partner	
<u>eFramework</u>		Mida Solutions s.r.l.

Paging

Key Features

IP overhead paging systems	Mass emergency notification systems
Bell scheduling	

Product Name	Solution Partner	
InformaCast (SolutionsPlus SKU available on GPL)	inglewire [™] software	Singlewire Software, LLC.
<u>SA-Announce</u>	Sun-Apps Notification. Unified.	Syn-Apps

Phone Services and Applications

Key Features

XML applications	Address book integration
 IP telephony features 	Caller-ID services
Directory services	Third-party application integration

Product Name	Solution	n Partner
IPPS	2.RING	2 Ring, spol. s r.o.
AND Directory	We Love Communications	ANDTEK GMBH
AND Phone	We Love Communications	ANDTEK GMBH
Arc XML Presence 5.1	solutions	Arc Solutions, (International) Ltd

Product Name	Solutio	n Partner
Esna Cloudlink (SolutionsPlus SKU available on GPL)	esna	Esna Technologies Inc.
Speedy Enterprise (SolutionsPlus SKU available on GPL)	imagicle [®]	Imagicle SpA
I <u>P-Trade</u> (SolutionsPlus SKU available on GPL)		IP Trade
Nabook	📥 ITALTEL	ITALTEL S.p.A.
Workforce Timekeeper	KRONOS°	KRONOS, Inc.
<u>eFramework</u>	solutions	Mida Solutions s.r.l.
MidaDirectory	solutions	Mida Solutions s.r.l.
<u>MidaEasyNumbers</u>		Mida Solutions s.r.l.
<u>MidaPhoneLock</u>	solutions	Mida Solutions s.r.l.
<u>MidaTestud</u>		Mida Solutions s.r.l.
MidaWhols	solutions	Mida Solutions s.r.l.
accessaphone 3.0	access@phone	Tenacity Operating, L.L.C.

Product Name	S	Solution Partner	
accessaphone ipTTY	accessaphone	Tenacity Operating, L.L.C.	

Administration and Provisioning

Key Features

 Network management systems 	Service providers and enterprises
 Management interface for telco operators 	Multitenant systems

Product Name	Solution Partner	
MULTI-TENANT	2.RING	2 Ring, spol. s r.o.
AND Provisioning	We Love Communications	ANDTEK GMBH
<u>i-EMX</u>	🚴 ITALTEL	ITALTEL S.p.A.

Fax

Key Features

Business fax	Fax to email
 e-document delivery 	Email to fax
 Centralized fax server 	

Product Name	Solutio	n Partner
BUSINESS FAX	2.RING	2 Ring, spol. s r.o.
StoneFax (SolutionsPlus SKU available on GPL)	imagicle [®]	Imagicle SpA
<u>MidaTerraFaxPro</u>		Mida Solutions s.r.l.

Product Name	Solution Partner	
<u>RightFax 10</u>	OPENTEXT THE CONTENT EXPERTS	Open Text
RightFax 10.5	OPENTEXT THE CONTENT EXPERTS	Open Text
RightFax 9.4	OPENTEXT THE CONTENT EXPERTS	Open Text

Fixed-Mobile Convergent Services

Key Features

Clientless mobility	Fixed-Mobile Convergence (FMC)
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Product Name	Sol	Solution Partner	
iCSE	🙈 ITALTEL	ITALTEL S.p.A.	
Abrazo	TANGO Networks	Tango Networks	

Coordinated Support

We have established a support relationship with the third-party solution vendors' technical support organizations: Cisco and the third party have a documented support process and escalation procedures to provide a coordinated support experience for customers if tested products have an integration problem. This coordinated support is designed to give customers quick problem identification and joint problem resolution. Please click the Support tab in the solution link to find more information about support.

Please refer to the coordinated support overview presentation for more detailed information.

Disclaimer: Cisco makes no warranties, express or implied, with respect to third-party vendor product or its interoperation with the listed Cisco product(s) and disclaims any implied warranties of merchantability, fitness for a particular use, or against infringement.

For solution compatibility information, please visit: <u>http://developer.cisco.com/web/partner/customerinfo</u>.

For more information, please refer to:

- Cisco Business Edition 6000: <u>http://www.cisco.com/go/be6000</u>
- Cisco SolutionsPlus Program: <u>http://www.cisco.com/go/solutionsplus</u>
- Cisco Developer Network: <u>http://developer.cisco.com/web/partner/customerinfo</u>
- Complete solutions catalog: <u>https://marketplace.cisco.com/catalog</u>
- Solution vendor tiers: <u>http://developer.cisco.com/web/partner/participation-levels</u>
- Cisco coordinated support: http://developer.cisco.com/c/document_library/get_file?folderId=1077842&name=DLFE-25614.ppt



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