

Cisco WebEx GPL Audio Offering

Product Overview

Cisco® Unified Communications Solutions enable collaboration so that organizations can quickly adapt to market changes while increasing productivity, improving competitive advantage through speed and innovation, and delivering an interactive multimedia experience. With Cisco, they can do so across any workspace more securely, and with optimal quality and capacity to meet almost any need.

The audio option available with Cisco WebEx® products promotes efficient discussions among participants by providing an integrated experience. The cloud-based option provides a broad coverage footprint with toll, toll-free, and call-me capabilities. Cisco WebEx® Web Conferencing - with the audio option can operate on a wide variety of devices, including cell phones, IP phones, and softphones, connecting locally, globally, and VoIP all in the same session. It's important to note that WebEx Audio is available for both WebEx Meetings as well as WebEx Meeting Center.

Cost-Effective Conferencing Solution with Audio

Cisco WebEx technology offers a flexible, high-performance platform of products for organizations of any size that want to deploy online meetings with audio conferencing. The audio option is designed to attach to a WebEx® meeting product offering purchased from the Cisco Global Price List (GPL), such as Cisco WebEx Meeting Applications; it is not a standalone product. Packaged as monthly minutes, WebEx Audio is sold as equivalent minutes to allow for conversion to global rates, for toll, toll-free, and call-me services. Cisco WebEx GPL Audio works seamlessly with WebEx Video to provide a cost-effective videoconference solution to anyone with a video endpoint. The audio solution enables camera switching when used with webcams. As each participant speaks, the featured webcam switches to show the speaker. The solution helps organizations promote effective communication and collaboration by allowing people to meet at anytime from anywhere without the expense and inefficiencies of travel. Educational institutions and organizations can conduct efficient training and education programs that extend beyond the campus environment. Doctors can consult specialists from any part of the world to provide the best care for their patients. Organizations can build trust and stronger relationships with remote staff and customers through more frequent communications while lowering expenses and enabling carbon-reduction initiatives through travel reduction. Table 1 outlines the features and benefits of Cisco WebEx GPL Audio.

Table 1. Features and Benefits

Feature	Benefit
Global access	<ul style="list-style-type: none"> • 50 country access for toll-free call-in (subset for toll) • More than 230 country access for call-me • VoIP available where regulators allow
Scalability	Total audio capacities are 1000 total participants in a single meeting: up to 500 on phones and up to 500 on VoIP
Conference management	<p>The solution offers powerful conference control for management of active conferences, allowing moderators to:</p> <ul style="list-style-type: none"> • Use the active talker indicator for positive identification of speaker • Add or drop participants in a conference • Mute audio from a selected participant • Use the conference lock feature • Terminate a conference

Feature	Benefit
Audio on entry and exit	<ul style="list-style-type: none"> • Optionally announce name, play beep, or silent entry and exit • Optionally mute participants on entry
Compatibility	<ul style="list-style-type: none"> • Works with all Cisco WebEx services • Supports mobility clients • Supports Network-Based Recording (NBR) and tracking codes
Personal conferencing	Users may choose to start meetings from audio and use the service as an option

How Much Cisco WebEx GPL Audio Do I Need?

Cisco WebEx GPL Audio users typically use about 500 minutes per month for each host license. If five people attended a meeting for 1 hour, which would require 300 audio minutes (that is, 5 audio users multiplied by 60 minutes equals 300 minutes). The service is available in 5000-minute blocks or the equivalent usage of 10 average hosts.

Cisco WebEx GPL Audio minutes are equivalent minutes, and the service supports several call types and many countries. Each combination of country and call type may use a different amount of equivalent minutes. If, in the previous example, one of the callers used a French toll-free number to join the meeting, because that global call costs more, more equivalent minutes would be consumed. A French toll-free minute is equivalent to 1.5972 U.S. toll-free minutes, so if the user were in the meeting for 60 minutes that call would consume about 96 equivalent minutes. In estimating how much Cisco WebEx Audio you need, be sure to look at what you believe the calling patterns will be.

Tables 2, 3, and 4 list all of the ratios that are used to track usage. You will find ratios that are greater than one and many that are less than one. In general, toll calls have ratios that are less than one. Looking back at our French example, if the user used toll rather than toll-free, that 60 minutes of actual calling would have consumed about 23 equivalent minutes (the ratio for French toll is 0.3748 U.S. toll-free minutes). These ratios are constant for all customers. Table 2 lists equivalent minute ratios for toll-free calls; Table 3 lists equivalent minute ratios for toll calls; and Table 4 lists equivalent minute ratios for call-me calls.

How to Purchase More Cisco WebEx GPL Audio

If you use more than your committed minutes, your service will still continue. As part of Cisco WebEx GPL Audio service, purchasers are required to complete an overage agreement. At the end of each month we will calculate the equivalent minutes used, subtract the committed equivalent minutes, and invoice for the difference. Overage minutes, minutes in excess of the commitment, are billed at \$0.12 per minute.

Cisco WebEx GPL Audio minutes are available in 5000-minute blocks. The meeting service includes a dashboard so that usage can be tracked. If the commitment is close to being exhausted, then simply contact your sales representative and increase your commitment. New commitments apply to the current month.

How Long Are Minutes Usable?

Each 5000-minute block is available for 1 month. Minutes must be consumed each month, and they do not roll over to the next month; they are not "trued-up".

What Term Should Be Selected?

Cisco WebEx GPL Audio service must be associated with a new or existing Cisco WebEx data service purchased from the Cisco GPL. The audio service must co-terminate with the Cisco WebEx data service. If a 2-year contract for WebEx data service began 6 months ago and you wish to add Cisco WebEx GPL Audio service, you must select the 18-month SKU. There are four annual SKUs for use with new Cisco WebEx Web Conferencing services; they include 1, 2, 3, and 5 years. There are 60 monthly SKUs to provide co-termination of the audio service for up to 5 years (60 months). Please refer to Table 5 for a complete list of SKUs.

Cisco Unified Communications Services

Cisco and our certified partners can help you deploy a highly secure, resilient Cisco Unified Communications Solution that meets aggressive deployment schedules and accelerates business advantage. The Cisco portfolio of services is based on proven methodologies for unifying voice, video, data, and mobile applications on fixed and mobile networks.

The unique Cisco lifecycle approach to services defines the requisite activities at each phase of the solution lifecycle. Customized planning and design services focus on creating a solution that meets your business needs. Award-winning technical support increases operational efficiency. Remote management services simplify day-to-day operations, and optimization services enhance solution performance as your business needs change.

Pricing Inquires

Please contact your Cisco reseller or Cisco account team representative for pricing.

Cisco WebEx Audio is not available to customers with billing addresses in the following countries: Algeria, Armenia, Azerbaijan, Bahrain, Belarus, Cyprus, Egypt, Estonia, Georgia, Iraq, Jordan, Kazakhstan, Kuwait, Kyrgyzstan, Latvia, Lebanon, Lithuania, Moldova, Oman, Qatar, Russia, Saudi Arabia, Tajikistan, Turkey, Turkmenistan, Ukraine, United Arab Emirates, Uzbekistan, and Yemen. Customers based in these locations can purchase integrated audio from an authorized TSP (Teleconferencing Service Provider) Partner.

Tables 2 through 4 lists the ratios that will be applied for toll-free, toll, and call-me calling in the supported countries.

Note: Not all countries listed in this Rate Table may be available in all versions of the WebEx product. Refer to your product for applicable Country Coverage listing.

Table 2. Toll Free

Country	Ratio
Domestic	1
Australia	1.0277
Austria	3.1040
Belgium	2.2931
Brazil	4.2853
Bulgaria	10.1530
Canada	0.7309
China	11.8480
Croatia	8.5772
Czech Republic	2.6822
Denmark	1.2425

Country	Ratio
Estonia	2.0986
Finland	7.7017
France	1.5927
Germany	2.0986
Greece	2.2931
Hong Kong	2.0986
Hungary	2.7990
Iceland	4.3223
India	6.6511
Indonesia	10.6200
Ireland	5.0169
Israel	2.9740
Italy	1.0285
Japan	7.5266
Latvia	3.8495
Lithuania	7.0013
Luxembourg	1.5733
Malaysia	2.4488
Mexico	3.4604
Netherlands	2.0122
New Zealand	1.7484
Norway	3.8145
Poland	2.0110
Portugal	3.4643
Romania	4.5499
Russia	2.7990
Singapore, Republic of	0.9561
Slovakia	4.1997
South Africa	5.9507
South Korea	2.7990
Spain	3.6550
Sweden	3.4604
Switzerland	2.1764
Taiwan	5.2503
Thailand	7.8184
United Kingdom	0.7309
United States of America	0.7309

Table 3. Toll

Country	Ratio
Domestic	0.3736
Australia	0.3748
Austria	0.3748
Belgium	0.3748

Country	Ratio
Canada	0.3748
Czech Republic	0.3748
Denmark	0.3748
Finland	0.3748
France	0.3748
Germany	0.3748
Hong Kong	0.3748
Hungary	0.3748
Ireland	0.3748
Italy	0.3748
Japan	0.3748
Luxembourg	0.3748
Netherlands	0.3748
New Zealand	0.3748
Norway	0.3748
Poland	0.3748
Russia	0.3748
Singapore	0.3748
South Africa	0.3748
Spain	0.3748
Sweden	0.3748
Switzerland	0.3748
United Kingdom	0.3748
U.S.A.	0.3748

Table 4. Call Me

Country	Ratio
Domestic	1
Afghanistan	3.6814
Albania	2.3691
Algeria	4.2174
American Samoa	2.6159
Andorra	1.3812
Angola	1.7376
Anguilla	5.6199
Antarctica	4.6083
Antigua (Including Barbuda)	5.4858
Argentina	4.3535
Armenia	4.5672
Aruba	5.9135
Australia	2.9597
Austria	1.5167
Azerbaijan	6.9542
Bahamas	1.8344

Country	Ratio
Bahrain	2.2869
Bangladesh	1.7497
Barbados	3.0844
Belarus	9.0705
Belgium	4.0518
Belize	8.7319
Benin	6.6021
Bermuda	1.8708
Bhutan	4.1490
Bolivia	4.4643
Bosnia-Herzegovina	7.7666
Botswana	6.0717
Brazil	6.8432
British Virgin Islands	6.2321
Brunei	1.3159
Bulgaria	8.1153
Burkina Faso	8.3198
Burundi	4.7839
Cambodia	2.4909
Cameroon	7.3896
Canada	0.6426
Cape Verde Islands	8.2055
Cayman Islands	5.1042
Central African Republic	3.0717
Chad, Republic of	6.3508
Chile	5.0483
China	0.8838
Colombia	2.0551
Comoros	15.7553
Congo	13.9990
Costa Rica	2.2034
Croatia	4.7212
Cyprus	1.1652
Czech Republic	5.8068
Democratic Republic of the Congo	10.2280
Denmark	3.7417
Djibouti	13.5918
Dominica	6.5189
Dominican Republic	2.6655
Ecuador	4.9938
Egypt	4.1960
El Salvador	7.0192
Equatorial Guinea	10.1072
Eritrea	10.1063

Country	Ratio
Estonia	6.2514
Ethiopia	9.1053
Faroe Islands	4.3311
Fiji Islands	13.1174
Finland	2.4407
France	2.1649
French Depts. (Indian Ocean)	8.8567
French Guiana	4.9035
French Polynesia	10.2091
Gabon	6.3227
Gambia	15.2778
Georgia	2.7790
Germany	2.9013
Ghana	5.1533
Gibraltar	9.0520
Greece	2.6684
Grenada	5.8416
Guadeloupe	5.3818
Guatemala	4.3360
Guinea	14.9944
Guinea-Bissau	17.3993
Guyana	10.2469
Haiti	8.8622
Honduras	7.1673
Hong Kong	1.1632
Hungary	3.3674
Iceland	4.0551
India	1.0321
Indonesia	2.8607
Iran	3.8327
Iraq	3.0689
Ireland	3.8985
Israel	8.4915
Italy	2.1188
Ivory Coast	7.5407
Jamaica	6.0897
Japan	4.5877
Jordan	2.5025
Kazakhstan	2.9035
Kenya	4.9615
Kuwait	5.4040
Kyrgyzstan	4.5689
Laos	2.3879
Latvia	3.6947

Country	Ratio
Lebanon	4.6311
Lesotho	5.5753
Liberia	13.1620
Libya	9.6695
Liechtenstein	11.0336
Lithuania	3.1795
Luxembourg	3.3787
Macao	1.4418
Macedonia	7.1596
Malawi	3.6263
Malaysia	1.0554
Maldives	7.6522
Mali	9.1180
Malta	4.3581
Marshall Islands	1.5188
Mauritania	3.6336
Mauritius	3.6336
Mayotte Island	6.4184
Mexico	3.4098
Micronesia	1.1375
Moldova	5.9598
Monaco	4.8515
Mongolia	2.7237
Montserrat	5.9701
Morocco	8.9550
Mozambique	5.6806
Myanmar (Burma)	13.9742
Namibia	5.1412
Nepal	6.1378
Netherlands	3.1824
Netherlands Antilles	3.9508
New Caledonia	2.5811
New Zealand	5.4996
Nicaragua	7.2682
Niger	7.4343
Norfolk Island	1.1258
Northern Mariana Islands	1.5188
Norway	3.7389
Oman	7.4123
Pakistan	2.9039
Palau	8.7814
Panama	4.6651
Papua New Guinea	23.3605
Paraguay	2.3219

Country	Ratio
Peru	4.8093
Philippines	5.5260
Poland	2.5634
Portugal	4.0973
Puerto Rico	0.6822
Qatar	6.7120
Romania	3.5849
Russia	1.6814
Rwanda	5.5677
San Marino	8.2450
Saudi Arabia	4.1702
Senegal	7.5020
Serbia	3.7483
Seychelles Islands	3.6237
Singapore	0.8846
Slovakia	3.7957
Slovenia	3.7237
South Africa	5.2567
South Korea	1.1766
Spain	2.6026
Sri Lanka	4.0622
St. Kitts & Nevis	7.2125
St. Lucia	4.9246
St. Pierre & Miquelon	3.9481
St. Vincent & Grenadines	4.9318
Sudan	6.9038
Suriname	6.5275
Swaziland	5.2261
Sweden	1.5685
Switzerland	4.2683
Syria	4.4955
Taiwan	3.2485
Tajikistan	4.1607
Tanzania	5.1286
Thailand	1.5992
Trinidad & Tobago	3.0726
Tunisia	9.9412
Turkey	2.6775
Turkmenistan	4.3562
Turks & Caicos	6.0580
U.S.A.	0.7367
Uganda	4.8861
Ukraine	4.0294
United Arab Emirates	6.4176

Country	Ratio
United Kingdom	0.7367
Uruguay	4.7793
Uzbekistan	1.5249
Vanuatu, Republic of	1.4098
Vatican City	5.6005
Venezuela	2.8802
Vietnam	2.0721
Western Samoa	7.4517
Yemen	5.9434
Zambia	4.6941
Zimbabwe	6.2741

Table 5 lists all of the WebEx Audio SKUs in blocks of 5000 minutes per month. The SKUs range from a minimum of 1 month to a maximum of 60 months.

Table 5. WebEx Audio SKUs

L-WBX-AUDIO-5K	5K Min Wbx Monthly Audio Commit, Must CoTerm w/Data
L-WBX-AU-5K-M60	Monthly audio commit, 5K US TF min or equiv, 60 mo till renew
L-WBX-AU-5K-M59	Monthly audio commit, 5K US TF min or equiv, 59 mo till renew
L-WBX-AU-5K-M58	Monthly audio commit, 5K US TF min or equiv, 58 mo till renew
L-WBX-AU-5K-M57	Monthly audio commit, 5K US TF min or equiv, 57 mo till renew
L-WBX-AU-5K-M56	Monthly audio commit, 5K US TF min or equiv, 56 mo till renew
L-WBX-AU-5K-M55	Monthly audio commit, 5K US TF min or equiv, 55 mo till renew
L-WBX-AU-5K-M54	Monthly audio commit, 5K US TF min or equiv, 54 mo till renew
L-WBX-AU-5K-M53	Monthly audio commit, 5K US TF min or equiv, 53 mo till renew
L-WBX-AU-5K-M52	Monthly audio commit, 5K US TF min or equiv, 52 mo till renew
L-WBX-AU-5K-M51	Monthly audio commit, 5K US TF min or equiv, 51 mo till renew
L-WBX-AU-5K-M50	Monthly audio commit, 5K US TF min or equiv, 50 mo till renew
L-WBX-AU-5K-M49	Monthly audio commit, 5K US TF min or equiv, 49 mo till renew
L-WBX-AU-5K-M48	Monthly audio commit, 5K US TF min or equiv, 48 mo till renew
L-WBX-AU-5K-M47	Monthly audio commit, 5K US TF min or equiv, 47 mo till renew
L-WBX-AU-5K-M46	Monthly audio commit, 5K US TF min or equiv, 46 mo till renew
L-WBX-AU-5K-M45	Monthly audio commit, 5K US TF min or equiv, 45 mo till renew
L-WBX-AU-5K-M44	Monthly audio commit, 5K US TF min or equiv, 44 mo till renew
L-WBX-AU-5K-M43	Monthly audio commit, 5K US TF min or equiv, 43 mo till renew
L-WBX-AU-5K-M42	Monthly audio commit, 5K US TF min or equiv, 42 mo till renew
L-WBX-AU-5K-M41	Monthly audio commit, 5K US TF min or equiv, 41 mo till renew
L-WBX-AU-5K-M40	Monthly audio commit, 5K US TF min or equiv, 40 mo till renew
L-WBX-AU-5K-M39	Monthly audio commit, 5K US TF min or equiv, 39 mo till renew
L-WBX-AU-5K-M38	Monthly audio commit, 5K US TF min or equiv, 38 mo till renew
L-WBX-AU-5K-M37	Monthly audio commit, 5K US TF min or equiv, 37 mo till renew
L-WBX-AU-5K-M36	Monthly audio commit, 5K US TF min or equiv, 36 mo till renew
L-WBX-AU-5K-M35	Monthly audio commit, 5K US TF min or equiv, 35 mo till renew
L-WBX-AU-5K-M34	Monthly audio commit, 5K US TF min or equiv, 34 mo till renew

L-WBX-AUDIO-5K	5K Min Wbx Monthly Audio Commit, Must CoTerm w/Data
L-WBX-AU-5K-M33	Monthly audio commit, 5K US TF min or equiv, 33 mo till renew
L-WBX-AU-5K-M32	Monthly audio commit, 5K US TF min or equiv, 32 mo till renew
L-WBX-AU-5K-M31	Monthly audio commit, 5K US TF min or equiv, 31 mo till renew
L-WBX-AU-5K-M30	Monthly audio commit, 5K US TF min or equiv, 30 mo till renew
L-WBX-AU-5K-M29	Monthly audio commit, 5K US TF min or equiv, 29 mo till renew
L-WBX-AU-5K-M28	Monthly audio commit, 5K US TF min or equiv, 28 mo till renew
L-WBX-AU-5K-M27	Monthly audio commit, 5K US TF min or equiv, 27 mo till renew
L-WBX-AU-5K-M26	Monthly audio commit, 5K US TF min or equiv, 26 mo till renew
L-WBX-AU-5K-M25	Monthly audio commit, 5K US TF min or equiv, 25 mo till renew
L-WBX-AU-5K-M24	Monthly audio commit, 5K US TF min or equiv, 24 mo till renew
L-WBX-AU-5K-M23	Monthly audio commit, 5K US TF min or equiv, 23 mo till renew
L-WBX-AU-5K-M22	Monthly audio commit, 5K US TF min or equiv, 22 mo till renew
L-WBX-AU-5K-M21	Monthly audio commit, 5K US TF min or equiv, 21 mo till renew
L-WBX-AU-5K-M20	Monthly audio commit, 5K US TF min or equiv, 20 mo till renew
L-WBX-AU-5K-M19	Monthly audio commit, 5K US TF min or equiv, 19 mo till renew
L-WBX-AU-5K-M18	Monthly audio commit, 5K US TF min or equiv, 18 mo till renew
L-WBX-AU-5K-M17	Monthly audio commit, 5K US TF min or equiv, 17 mo till renew
L-WBX-AU-5K-M16	Monthly audio commit, 5K US TF min or equiv, 16 mo till renew
L-WBX-AU-5K-M15	Monthly audio commit, 5K US TF min or equiv, 15 mo till renew
L-WBX-AU-5K-M14	Monthly audio commit, 5K US TF min or equiv, 14 mo till renew
L-WBX-AU-5K-M13	Monthly audio commit, 5K US TF min or equiv, 13 mo till renew
L-WBX-AU-5K-M12	Monthly audio commit, 5K US TF min or equiv, 12 mo till renew
L-WBX-AU-5K-M11	Monthly audio commit, 5K US TF min or equiv, 11 mo till renew
L-WBX-AU-5K-M10	Monthly audio commit, 5K US TF min or equiv, 10 mo till renew
L-WBX-AU-5K-M9	Monthly audio commit, 5K US TF min or equiv, 9 mo till renew
L-WBX-AU-5K-M8	Monthly audio commit, 5K US TF min or equiv, 8 mo till renew
L-WBX-AU-5K-M7	Monthly audio commit, 5K US TF min or equiv, 7 mo till renew
L-WBX-AU-5K-M6	Monthly audio commit, 5K US TF min or equiv, 6 mo till renew
L-WBX-AU-5K-M5	Monthly audio commit, 5K US TF min or equiv, 5 mo till renew
L-WBX-AU-5K-M4	Monthly audio commit, 5K US TF min or equiv, 4 mo till renew
L-WBX-AU-5K-M3	Monthly audio commit, 5K US TF min or equiv, 3 mo till renew
L-WBX-AU-5K-M2	Monthly audio commit, 5K US TF min or equiv, 2 mo till renew
L-WBX-AU-5K-M1	Monthly audio commit, 5K US TF min or equiv, 1 mo till renew

For More Information

For more information about Cisco WebEx product offerings, please visit <http://www.webex.com>.



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