

Deliver pre-integrated **Cisco UCS solutions** from Avnet

Faster, easier and more profitably



Through a joint initiative with Cisco, Avnet Technology Solutions has become the first build-to-order (BTO) distributor certified to deliver a single source for all the products, assembly, testing, technical expertise and support that can help you successfully bring pre-validated, pre-integrated Unified Computing System solutions to market.

Avnet's participation in the Pilot UCS Integration Program lets you be among the first to deliver this simplified solution to customers that want to make the move to more flexible, efficient shared IT infrastructures.

Available First from Avnet Technology Solutions: Pre-integrated Cisco UCS Solutions

Avnet's advanced, end-to-end integration and design expertise, world-class ISO-certified logistics facility and build-to-order certification processes make it a natural first choice to begin globally delivering fully tested and pre-integrated racked Cisco UCS solutions.

In addition, Avnet offers in-depth certification and training programs and add-on services to help you and your team focus on your core business.

What This Means for You

- Benefit from "built-in" quality with certified Cisco UCS solutions and Avnet's certified integration and delivery services.
- Accelerate time to market and shorten your sales cycle with a simplified, ready-to-deploy solution.
- Help customers lower OpEx and CapEx with fewer devices and reduced power/cooling, cabling and management needs.
- Draw on the expertise of Avnet's dedicated Cisco team to support your integrated UCS deployments.
- Reduce risk in your customer's environment with pre-tested, pre-validated quality solutions.
- Focus your energy and resources on what you do best: delighting your customers.



Built with Avnet Expertise

With the Avnet integration and logistics services, you'll get a preintegrated Cisco UCS solution that meets your company's high standards for quality and reliability.

Following Cisco's integration best practices, Avnet Technology Solutions integrates and thoroughly tests your UCS solution to ensure it meets Cisco's highest standards – and yours.

That's why Avnet stands behind every product that we build. Our years of experience, strong supplier relationships and reliance on best-in-class processes deliver real value that helps you move your business forward and keep your competitive edge.

Built on Award-Winning Cisco UCS Technologies

Avnet's pre-integrated, pre-validated UCS solutions, feature the Cisco R42610 Dynamic Rack as well as other industry-leading networking, computing and virtualization technologies from Cisco.

The Cisco Unified Computing System simplifies traditional architectures, dramatically reducing the number of devices that must be purchased, cabled, configured, powered, cooled, secured and managed. It delivers end-to-end optimization for virtualized environments while also creating new agility for traditional OS and application stacks in physical environments.

To be among the first to deliver this new pre-integrated UCS solution to your customers, contact your local Avnet Technology Solutions contact:

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