



Deliver pre-integrated Cisco UCS solutions from Avnet... faster, easier and more profitably!

Through a joint initiative with Cisco, Avnet Technology Solutions has become the first build-to-order (BTO) distributor certified to deliver a single source for all the products, assembly, testing, technical expertise and support that can help you successfully bring pre-validated, pre-integrated Unified Computing System solutions to market.

Avnet's participation in the Pilot UCS Integration Program lets you be among the first to deliver this simplified solution to customers that want to make the move to more flexible, efficient shared IT infrastructures.

Available First from Avnet: Pre-integrated Cisco UCS Solutions

Avnet's advanced, end-to-end integration and design expertise, world-class ISO-certified logistics facility and build-to-order certification processes make it a natural first choice to begin globally delivering fully tested and pre-integrated racked Cisco UCS solutions.

In addition, Avnet offers in-depth certification and training programs and add-on services to help you and your team focus on your core business.

What This Means for You

- Benefit from "built-in" quality with certified Cisco UCS solutions and Avnet's certified integration and delivery services.
- Accelerate time to market and shorten your sales cycle with a simplified, ready-to-deploy solution.
- Help customers lower OpEx and CapEx with fewer devices and reduced power/cooling, cabling and management needs.
- Draw on the expertise of Avnet's dedicated Cisco team to support your integrated UCS deployments.
- Reduce risk in your customer's environment with pre-tested, pre-validated quality solutions.
- Focus your energy and resources on what you do best: delighting your customers.

Why Avnet?

- First BTO distributor to deliver validated and pre-integrated UCS solutions for your customers.
- First distributor authorized for Dynamic (shiploadable) rack.
- Complete solution support, including pre-sales support, consolidated quoting, single order capability, assembly and testing, ship complete and tracking.
- Proven record of assembling, configuring and developing complex datacenter solutions.
- Certified Cisco UCS B-Series Authorized Configurator (UBAC) and Cisco UCS C-Series Authorized Configurator (UCAC).
- Cisco UCS certification and training programs for you and your customers.
- Add-on services to augment and complement existing resources.

Built with Avnet Global Solutions Center Expertise

With the Global Solutions Center's integration and logistics services, you'll get a pre-integrated Cisco UCS solution that meets your company's high standards for quality and reliability.

Following Cisco's integration best practices, Avnet integrates and thoroughly tests your UCS solution to ensure it meets Cisco's highest standards — and yours. This rigorous process includes weekly testing against industry best practices, along with a built-in structure for re-testing as needed.

That's why Avnet stands behind every product that we build. Our years of experience, strong supplier relationships and reliance on best-in-class processes deliver real value that helps you move your business forward and keep your competitive edge.

Built on Award-Winning Cisco UCS Technologies

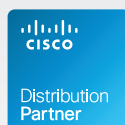
Avnet's pre-integrated, pre-validated UCS solutions, feature the Cisco R42610 Dynamic Rack as well as other industry-leading networking, computing and virtualization technologies from Cisco.

The Cisco Unified Computing System simplifies traditional architectures, dramatically reducing the number of devices that must be purchased, cabled, configured, powered, cooled, secured and managed. It delivers end-to-end optimization for virtualized environments while also creating new agility for traditional OS and application stacks in physical environments.

To be among the first to deliver this new pre-integrated UCS solution to your customers, contact us at 800-305-2833 or email ciscosolutions@avnet.com.

“We easily deployed the integrated FlexPod® solution with Cisco UCS in one of our customer sites in hours... thanks to Avnet Service offerings, we could leverage their resources to assemble, integrate, test and rack the solution first and focus InterVision Resources on the higher end aspects of the Professional Services Engagement.”

Jason Gress
President
InterVision Systems Tech, Inc.



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